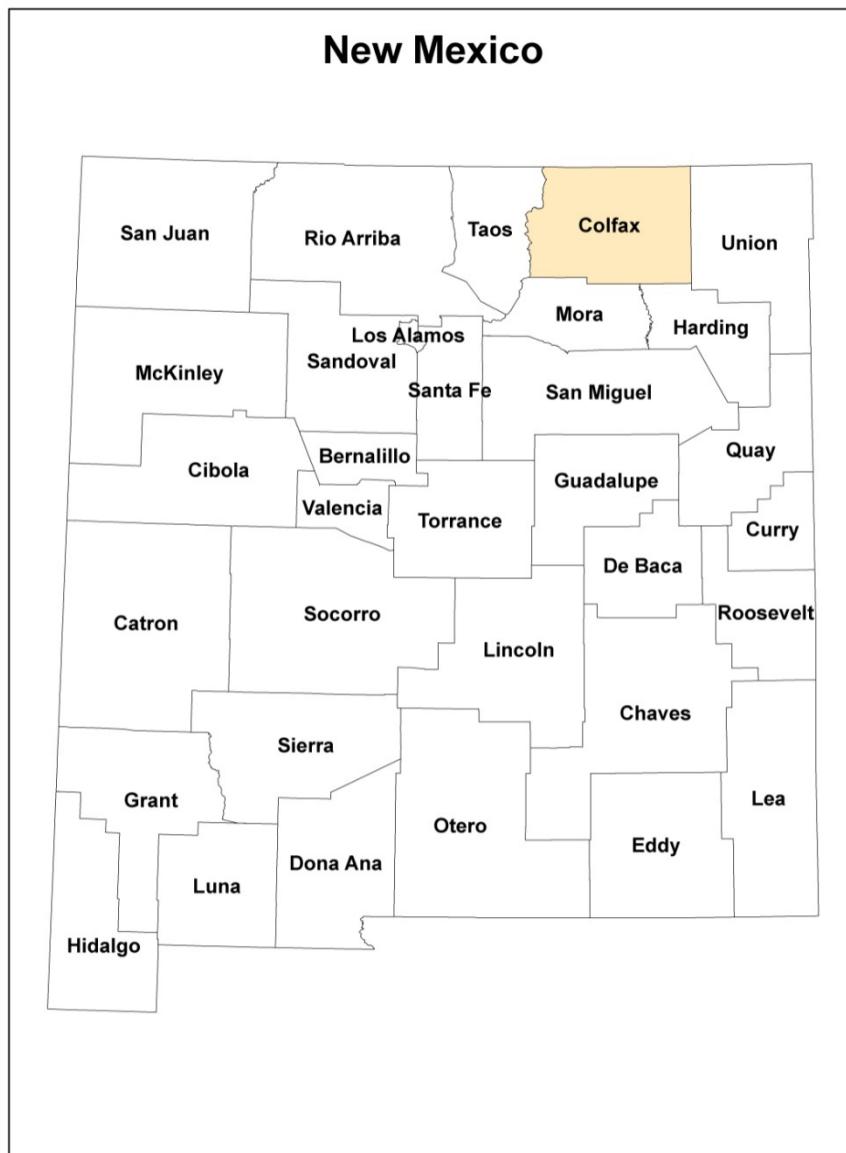




**The Economic Base of Colfax County, NM**

**PREPARED BY: The Office of Policy Analysis at Arrowhead Center,  
New Mexico State University**

**DATE: July 2019**



## The Economic Base of Colfax County, New Mexico

### Introduction

This report is one of 35 economic base studies prepared by the New Mexico State University's (NMSU) Arrowhead Center. Of the 35 reports, 33 describe the economic base of New Mexico's counties. There are separate reports for the State of New Mexico and for the Albuquerque Metropolitan Statistical Area (MSA). New Mexico has three additional MSAs (Las Cruces, Santa Fe, and Farmington) all of which are single county MSAs; separate reports for these MSAs were not prepared. All 35 reports may be found at <http://arrowheadcenter.nmsu.edu/economic-and-policy-studies/>.

The reports have been prepared under the direction of James Peach. Erin Sumner and Theophilus Djaba, graduate students in the NMSU Doctorate in Economic Development program, did much of the work on the updates. Comments and suggestions are welcome and are to be sent to [jpeach@nmsu.edu](mailto:jpeach@nmsu.edu). Our intent is to update these reports on an annual basis.

An economic base study is a descriptive tool used to analyze the composition of the local economic activity. Economic base studies are often conducted to help guide local economic development activities and to help economic development officials make decisions such as what type of firms they should attempt to attract to local areas. Economic base studies can also assist local and regional businesses to better understand local and export product markets.

The specific purposes of economic base studies include:

- Understand regional economic growth
- Make short and long term forecasts
- Identify potential growth sectors
- Identify potential problem areas

According to economic base theory, any local economy may be divided into basic and non-basic industries. This theory also suggests that economic growth depends on sectors that export goods and services out of the region (basic industries), as opposed to those businesses whose services remain local, (non-basic industries). Basic industries promote local economic growth by bringing jobs and income into the local economy. Non-basic industries serve local residents and provide support to basic industries.

An industry classified as basic in one region may be identified as non-basic in another region. One common means of identifying local basic activity is through the use of location quotients (LQs). LQs are calculated as a single industry's percent of total local employment divided by that industry's percent

of total state or national employment. For example, an LQ for a single New Mexico industry (industry j) may be calculated as follows:

$$\text{LQ} = \frac{(\text{Employment in industry j in NM} / \text{total employment in NM})}{(\text{Employment in industry j in US} / \text{total employment in US})}$$

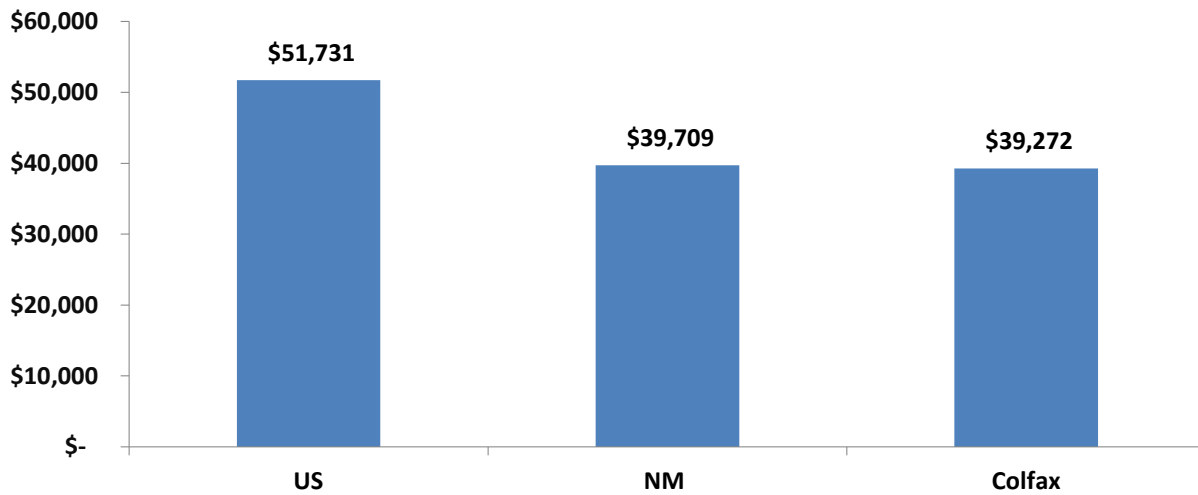
The LQ serves to illustrate the relative importance in the level of the local employment of that sector with respect to the benchmark economy, as the state or national economy. A LQ greater than 1.0 indicates that a particular industry employs proportionately more workers locally than it does at the state or national level. Conversely, an LQ of less than 1.0 indicates that the industry of note employs fewer workers locally as compared to the state or national average. For additional information on LQs, see <http://arrowheadcenter.nmsu.edu/wp-content/uploads/2015/06/WhatisaLocationQuotient.pdf>.

In this report, LQs are calculated and analyzed for industries within Colfax County with national employment as the basis for comparison (see Table 1). Additionally, LQs using employment for the state of New Mexico as the benchmark are included (see Table 2). In this report, basic industries are identified using general knowledge about the structure of the local economy combined with LQs greater than 1.0. LQs are described for the most recent year for which data were available and the four years preceding (2010-2014). The data used in this report are from the U.S. Department of Commerce, Bureau of Economic Analysis (BEA) which can be found at [www.bea.gov](http://www.bea.gov).

### **Colfax County, New Mexico**

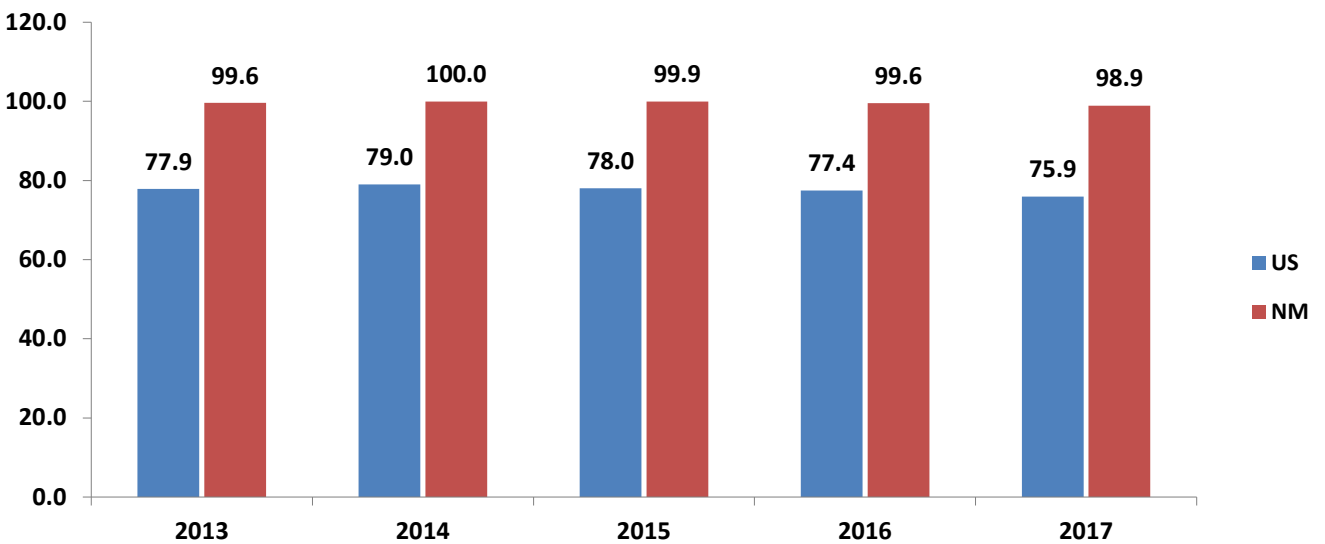
Colfax County is located in north eastern New Mexico and contains 3,758.06 square miles, or 3.10 percent of the land area in New Mexico. The population of Colfax County in 2017 was 12,174, or 0.58 percent of the state total, ranking 24<sup>th</sup> in the state of New Mexico in terms of population. The Town of Raton with a population of 6,066 in 2017 contained 49.83 percent of the population of Colfax County (U.S Census Bureau, 2018). Between 2013 and 2017, the population of Colfax County decreased by 6.75 percent, from a population of 13,055 in 2013 to 12,174 in 2017. For comparison purposes, New Mexico's population increased by 0.03 percent during the same period; while the United States' population increased by 2.88 percent between 2013 and 2017.

**Figure 1. Per Capita Personal Income: Colfax (2017)**



Per capita personal income in Colfax County in 2017 was \$39,272, ranking 11<sup>th</sup> in the state. Per capita personal income in Colfax County was 98.90 percent of the corresponding state figure of \$39,709 and 75.92 percent of the national average of \$51,731 (See Figure 1 and 2). The growth rate of per capita income in Colfax County between 2013 and 2017 of 12.40 percent is lower than the equivalent figure for New Mexico of 13.21 percent and for the nation of 15.34 percent during the same period.

**Figure 2 : Per Capita Income of Colfax as a Percent of U.S. and New Mexico 2013-2017**



Total employment in Colfax County in 2017 was 6,638. Between 2013 and 2017, total employment in Colfax County decreased by 5.71 percent, while the state saw an increase in employment of 2.08 percent; the nation saw a growth of 7.57 percent. The Colfax County employment to population ratio was 0.55 compared to the state's ratio (0.52) and the nation's ratio (0.60).

In 2017, the private sector employed 75.02 percent of all workers in Colfax County, while government and government enterprises accounted for 19.72 percent of the total and 5.26 percent for farm employment. The industries with the highest percentages of total employment in 2017 included Accommodation and Food services (17.91 percent), and Retail Trade (11.60). State and Local government were the largest employers in the public sector with 10.79 percent for local government and 7.80 percent for state government. Federal/civilian employment accounted for 0.68 percent and military accounted for 0.45 percent of the total. Colfax County employment by sector for 2017 is displayed in Table 3.

### **Basic and Non-Basic Industries in Colfax County, New Mexico**

Table 1 contains LQs for Colfax County from 2013 to 2017 calculated using data for the United States as the basis of comparison. Table 2 contains LQs for Colfax County from 2013 to 2017 calculated with respect to the state of New Mexico. For the purposes of this report, an LQ greater than 1.0 with respect to U.S. employment is considered a basic industry. Sectors with an LQ greater than 1.0 in 2017 have been shaded.

For 2017, farm employment had a 3.92 LQ. Farm employment is to be considered a basic industry for Colfax County. For nonfarm employment, Accommodation and Food services had a LQ of 2.39 and LQs above 2.38 for the five years of analysis. The large LQ for this sector may be a result of the tourist attractions in the county including the National Rifle Association (NRA) Whittington Center, a premier shooting sports facility sponsored by the NRA in Raton. The Maxwell National Wildlife Refuge and Philmont Scout Ranch are also touristic attractions in the county. Accommodations and Food services are to be considered a basic industry for Colfax County. Retail trade with LQ of 1.18 is also to be considered basic industries in Colfax County given that they are industries that render services to the tourism in the region.

The data required to calculate the LQ for forestry, fishing, and related activities was not available for 2016-2017 to avoid disclosure of confidential information. However, for the years 2013-2015, the LQs were each higher than 2.25. If data were available for this sector in 2017, it would likely be considered a basic sector for Colfax County. Mining is considered a basic industry in Colfax County with an LQ of 1.74 in 2017. Colfax County is the site of the only underground coalmine in New Mexico, making the mining sector important for the economy of the county and the state.

Additional sectors with LQs above 1.0 for year 2017 include: Other services, except for public administration (1.93), and Utilities (1.74). However, these sectors are to be considered as non-basic industries in Colfax County given that no export product or services takes place outside the county.

The entry labeled Government and government enterprises is the aggregate figure of all government levels listed as government categories. The government sectors with LQs greater than 1.0 for the period of analysis were state and local government. State government had a LQ of 2.85 in 2017 reflecting the employment from the New Mexico Game and Fish Department, located in Raton, as well as Cimarron Canyon State Park and Sugarite Canyon State Park. State government is considered a basic industry for this analysis. In 2017, Local government had a LQ of 1.48. However, local government is generally categorized as non-basic given that local governments collect taxes from residents to provide for the services to the community, including employment. Following this practice, local government for Colfax County will be considered as a non-basic industry.

In brief, the data and analysis for 2017 suggest that the following industries are to be considered basic industries in Colfax County:

1. Farm employment, accounted for 349 jobs.
2. Accommodation and food services, accounted for 1,189 jobs.
3. Retail trade, accounted for 770 jobs.
4. State government, accounted for 518 employees.
5. Mining accounted for 89 jobs.

It is common in economic base studies to calculate an export-base employment multiplier. This employment multiplier is obtained by dividing total employment by total employment in the basic sectors. In the case of Colfax County, the multiplier is equal to 2.27 ( $6,638 / 2,924$ ). This ratio suggests that the addition of each basic sector job in Colfax County would be associated with additional 2.27 non-basic sector jobs. The export base multiplier (2.27) calculated above reinforces the importance of basic (exporting) industries to the economy of Colfax County. In general terms, this employment multiplier is not to be compared to employment multipliers included in economic impact analysis tools including RIMS, REMI, and IMPLAN. In the case of Colfax County, potential double counting occupation may result in an upward bias of the multiplier given that farm proprietors often have more than one occupation.

Local economic development policy actions such as the creation of industrial parks, tax abatement and financing, and workforce development projects are often used by local communities to expand an area's economic base. The development of a community economic development plan is to

include the appropriate combination of policies, which often result from public and private sector interaction.

### **Changes from Prior Year**

This document has been revised to reflect data figures obtained from the BEA for the economic data and the U.S. Census Bureau for population data. Between 2016 and 2017, the population of Colfax County declined by 0.72 percent, from 12,262 inhabitants in 2016 to 12,174 in 2017. Per capita income for Colfax County increased by 1.66 percent between 2016 and 2017, from \$38,632 to \$39,272 during the same period. Total employment decreased by 145 jobs, a decrease of 2.14 percent.

**Tables 1 to 10 appear on pages 7-16**

<b>Table 1: Location Quotients for Colfax County (US Base) 2013-2017</b>					
<b>US Base</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>By type</b>					
Wage and salary employment	0.98	0.98	0.99	0.97	0.96
Proprietors employment	1.07	1.06	1.03	1.10	1.13
Farm proprietors employment	3.18	3.25	3.45	3.58	3.75
Nonfarm proprietors employment	0.97	0.96	0.92	0.99	1.02
<b>By industry</b>					
Farm employment	3.47	3.37	3.65	3.95	3.92
Nonfarm employment	0.96	0.97	0.96	0.96	0.96
Private nonfarm employment	0.86	0.86	0.86	0.87	0.87
Forestry, fishing, and related activities	2.25	2.49	2.43	N/A	N/A
Mining	1.45	1.37	1.61	1.79	1.74
Utilities	2.10	1.86	2.25	1.88	1.74
Construction	0.97	1.01	0.95	0.91	0.92
Manufacturing	0.36	0.34	0.38	0.37	0.40
Wholesale trade	0.33	0.37	0.38	0.42	0.39
Retail trade	1.12	1.16	1.19	1.26	1.18
Transportation and warehousing	0.33	0.28	0.29	0.28	0.36
Information	0.40	0.34	0.35	0.29	0.31
Finance and insurance	0.56	0.55	0.49	0.57	0.56
Real estate and rental and leasing	0.95	0.96	0.84	0.81	0.84
Professional, scientific, and technical services	0.43	0.40	0.43	0.42	0.42
Management of companies and enterprises	0.27	0.27	0.25	0.22	N/A
Administrative and waste management services	0.26	0.28	0.32	0.37	N/A
Educational services	0.12	0.12	N/A	N/A	N/A
Health care and social assistance	0.61	0.60	N/A	N/A	N/A
Arts, entertainment, and recreation	0.92	0.89	0.74	0.61	0.64
Accommodation and food services	2.45	2.43	2.42	2.38	2.39
Other services, except public administration	1.71	1.71	1.71	1.87	1.93
Government and government enterprises	1.63	1.66	1.67	1.57	1.58
Federal, civilian	0.50	0.52	0.49	0.48	0.47
Military	0.45	0.43	0.44	0.46	0.46
State and local	1.92	1.96	1.97	1.83	1.86
State government	3.38	3.44	3.35	2.76	2.85
Local government	1.37	1.39	1.44	1.48	1.48
<b>Total employment</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>	<b>1.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation



<b>Table 2: Location Quotients for Colfax County (NM Base) 2013-2017</b>					
	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>NM Based</b>					
<b>By type</b>					
Wage and salary employment	0.97	0.97	0.98	0.96	0.95
Proprietors employment	1.11	1.11	1.09	1.16	1.19
Farm proprietors employment	1.62	1.62	1.69	1.73	1.78
Nonfarm proprietors employment	1.06	1.06	1.03	1.11	1.13
<b>By industry</b>					
Farm employment	1.85	1.83	1.92	1.99	2.02
Nonfarm employment	0.98	0.98	0.97	0.97	0.97
Private nonfarm employment	0.95	0.94	0.94	0.96	0.95
Forestry, fishing, and related activities	2.31	2.40	2.30	N/A	N/A
Mining	0.37	0.33	0.39	0.46	0.44
Utilities	1.54	1.37	1.65	1.35	1.27
Construction	0.90	0.95	0.90	0.89	0.87
Manufacturing	0.75	0.75	0.83	0.82	0.90
Wholesale trade	0.47	0.50	0.52	0.61	0.57
Retail trade	1.07	1.11	1.14	1.20	1.14
Transportation and warehousing	0.46	0.39	0.43	0.44	0.57
Information	0.49	0.42	0.42	0.34	0.38
Finance and insurance	0.93	0.88	0.81	0.93	0.90
Real estate and rental and leasing	1.18	1.20	1.05	1.01	1.06
Professional, scientific, and technical services	0.41	0.39	0.43	0.41	0.40
Management of companies and enterprises	0.67	0.65	0.59	0.51	N/A
Administrative and waste management services	0.32	0.35	0.41	0.47	N/A
Educational services	0.19	0.18	N/A	N/A	N/A
Health care and social assistance	0.60	0.58	N/A	N/A	N/A
Arts, entertainment, and recreation	0.92	0.90	0.74	0.62	0.65
Accommodation and food services	2.21	2.17	2.15	2.09	2.11
Other services, except public administration	1.95	1.95	1.96	2.11	2.18
Government and government enterprises	1.10	1.11	1.11	1.03	1.05
Federal, civilian	0.28	0.29	0.27	0.26	0.25
Military	0.29	0.28	0.29	0.29	0.29
State and local	1.34	1.35	1.34	1.25	1.28
State government	1.83	1.82	1.74	1.42	1.49
Local government	1.07	1.09	1.12	1.15	1.16
<b>Total employment</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>1.00</b>	<b>1.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation

<b>Table 3: Colfax County, Total Employment by Industry 2017</b>		
	<b>Total Jobs</b>	<b>Percent of Total Employment</b>
<b>By type</b>		
Wage and salary employment	4942	74.45
Proprietors employment	1696	25.55
Farm proprietors employment	230	3.46
Nonfarm proprietors employment	1466	22.08
<b>By industry</b>		
Farm employment	349	5.26
Nonfarm employment	6289	94.74
Private nonfarm employment	4980	75.02
Forestry, fishing, and related activities	N/A	N/A
Mining	89	1.34
Utilities	39	0.59
Construction	330	4.97
Manufacturing	181	2.73
Wholesale trade	86	1.30
Retail trade	770	11.60
Transportation and warehousing	93	1.40
Information	35	0.53
Finance and insurance	199	3.00
Real estate and rental and leasing	260	3.92
Professional, scientific, and technical services	194	2.92
Management of companies and enterprises	N/A	N/A
Administrative and waste management services	N/A	N/A
Educational services	N/A	N/A
Health care and social assistance	N/A	N/A
Arts, entertainment, and recreation	97	1.46
Accommodation and food services	1189	17.91
Other services, except public administration	731	11.01
Government and government enterprises	1309	19.72
Federal, civilian	45	0.68
Military	30	0.45
State and local	1234	18.59
State government	518	7.80
Local government	716	10.79
<b>Total employment</b>	<b>6,638</b>	<b>100.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation

<b>Table 4: Colfax County Employment by Industry 2013-2017</b>					
<b>Number of jobs by industry</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>By type</b>					
Wage and salary employment	5374	5397	5325	5113	4942
Proprietors employment	1666	1675	1606	1670	1696
Farm proprietors employment	228	227	230	229	230
Nonfarm proprietors employment 2/	1438	1448	1376	1441	1466
<b>By industry</b>					
Farm employment	354	338	352	366	349
Nonfarm employment	6686	6734	6579	6417	6289
Private nonfarm employment	5171	5215	5111	5083	4980
Forestry, fishing, and related activities	79	89	81	N/A	N/A
Mining	90	83	91	91	89
Utilities	47	41	49	41	39
Construction	347	368	340	331	330
Manufacturing	175	167	179	170	181
Wholesale trade	82	94	94	96	86
Retail trade	791	826	830	848	770
Transportation and warehousing	76	66	74	73	93
Information	51	43	42	34	35
Finance and insurance	213	200	177	205	199
Real estate and rental and leasing	297	307	264	251	260
Professional, scientific, and technical services	206	195	211	198	194
Management of companies and enterprises	24	24	22	20	N/A
Administrative and waste management services	115	124	139	157	N/A
Educational services	20	20	N/A	N/A	N/A
Health care and social assistance	484	472	N/A	N/A	N/A
Arts, entertainment, and recreation	143	143	114	93	97
Accommodation and food services	1237	1249	1231	1203	1189
Other services, except public administration	694	704	694	726	731
Government and government enterprises	1515	1519	1468	1334	1309
Federal, civilian	55	55	50	48	45
Military	35	32	31	31	30
State and local	1425	1432	1387	1255	1234
State government	692	697	652	518	518
Local government	733	735	735	737	716
<b>Total employment</b>	<b>7,040</b>	<b>7,072</b>	<b>6,931</b>	<b>6,783</b>	<b>6,638</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation

<b>Table 5: New Mexico Employment by Industry 2013-2017</b>					
<b>Number of jobs by industry</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>By type</b>					
Wage and salary employment	846,495	852,348	860,023	861,222	862,272
Proprietors employment	228,970	231,044	231,850	231,184	235,600
Farm proprietors employment	21,547	21,473	21,405	21,291	21,372
Nonfarm proprietors employment	207,423	209,571	210,445	209,893	214,228
<b>By industry</b>					
Farm employment	29,208	28,262	28,866	29,641	28,633
Nonfarm employment	1,046,257	1,055,130	1,063,007	1,062,765	1,069,239
Private nonfarm employment	835,402	845,778	854,438	854,243	862,954
Forestry, fishing, and related activities	5,235	5,675	5,540	5,819	5,658
Mining	36,857	38,222	36,655	31,808	33,725
Utilities	4,652	4,591	4,684	4,900	5,099
Construction	59,142	59,584	59,709	60,012	62,633
Manufacturing	35,463	34,022	34,158	33,188	33,239
Wholesale trade	26,688	28,856	28,502	25,379	24,946
Retail trade	112,726	113,923	114,888	113,636	111,443
Transportation and warehousing	25,502	25,903	27,243	26,672	27,060
Information	16,059	15,725	15,588	16,001	15,339
Finance and insurance	35,010	34,783	34,461	35,684	36,737
Real estate and rental and leasing	38,414	39,111	39,660	39,866	40,634
Professional, scientific, and technical services	75,919	76,116	77,542	77,751	79,601
Management of companies and enterprises	5,502	5,631	5,877	6,337	6,449
Administrative and waste management services	54,597	54,370	52,998	53,887	55,307
Educational services	16,426	16,736	16,965	17,026	17,020
Health care and social assistance	123,737	124,796	129,720	134,269	134,712
Arts, entertainment, and recreation	23,734	24,225	24,245	24,151	24,831
Accommodation and food services	85,494	88,296	90,192	92,521	93,037
Other services, except public administration	54,245	55,213	55,811	55,336	55,484
Government and government enterprises	210,855	209,352	208,569	208,522	206,285
Federal, civilian	30,400	29,452	29,188	29,385	29,288
Military	18,350	17,518	16,923	17,159	17,348
State and local	162,105	162,382	162,458	161,978	159,649
State government	57,772	58,752	58,962	58,703	57,617
Local government	104,333	103,630	103,496	103,275	102,032
<b>Total employment</b>	<b>1,075,465</b>	<b>1,083,392</b>	<b>1,091,873</b>	<b>1,092,406</b>	<b>1,097,872</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N

**Table 6: United States Employment by Industry 2013-2017**

<b>Number of jobs by industry</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>By type</b>					
Wage and salary employment	141,932,000	144,722,000	147,635,000	149,904,000	151,825,000
Proprietors employment	40,393,100	41,513,800	42,682,800	43,464,900	44,307,200
Farm proprietors employment	1,856,000	1,842,000	1,832,000	1,823,000	1,812,000
Nonfarm proprietors employment	38,537,100	39,671,800	40,850,800	41,641,900	42,495,200
<b>By industry</b>					
Farm employment	2,645,000	2,645,000	2,649,000	2,643,000	2,631,000
Nonfarm employment	179,680,100	183,590,800	187,668,800	190,725,900	193,501,200
Private nonfarm employment	155,625,100	159,536,800	163,523,800	166,427,900	169,096,200
Forestry, fishing, and related activities	909,100	941,000	915,900	935,200	926,400
Mining	1,607,000	1,597,500	1,553,300	1,452,200	1,511,100
Utilities	578,300	580,600	597,400	622,000	663,500
Construction	9,237,800	9,564,300	9,844,900	10,322,100	10,634,600
Manufacturing	12,761,200	12,908,600	13,076,600	13,131,900	13,304,800
Wholesale trade	6,343,100	6,720,600	6,819,100	6,464,400	6,478,900
Retail trade	18,369,100	18,713,100	19,095,300	19,199,500	19,222,200
Transportation and warehousing	6,012,800	6,282,400	6,929,700	7,413,200	7,663,800
Information	3,264,600	3,327,000	3,316,400	3,384,900	3,384,400
Finance and insurance	9,815,300	9,621,000	9,844,600	10,187,400	10,510,200
Real estate and rental and leasing	8,056,800	8,405,800	8,668,300	8,868,200	9,105,900
Professional, scientific, and technical services	12,544,300	12,864,700	13,333,200	13,496,900	13,721,000
Management of companies and enterprises	2,265,000	2,360,300	2,425,500	2,603,800	2,667,400
Administrative and waste management services	11,366,900	11,719,200	11,770,600	12,033,600	12,088,500
Educational services	4,339,100	4,498,100	4,610,900	4,641,800	4,691,200
Health care and social assistance	20,499,200	20,798,400	21,351,100	21,817,100	22,201,200
Arts, entertainment, and recreation	4,043,800	4,223,300	4,220,100	4,363,100	4,455,500
Accommodation and food services	13,099,200	13,548,900	13,977,700	14,399,000	14,697,400
Other services, except public administration	10,512,500	10,862,000	11,173,200	11,091,600	11,168,200
Government and government enterprises	24,055,000	24,054,000	24,145,000	24,298,000	24,405,000
Federal, civilian	2,826,000	2,792,000	2,810,000	2,847,000	2,857,000
Military	2,032,000	1,975,000	1,956,000	1,927,000	1,929,000
State and local	19,197,000	19,287,000	19,379,000	19,524,000	19,619,000
State government	5,306,000	5,330,000	5,349,000	5,351,000	5,365,000
Local government	13,891,000	13,957,000	14,030,000	14,173,000	14,254,000
<b>Total employment</b>	<b>182,325,100</b>	<b>186,235,800</b>	<b>190,317,800</b>	<b>193,368,900</b>	<b>196,132,200</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N

<b>Table 7: Colfax County, New Mexico and United States Percent of Employment by Industry 2017</b>			
	<b>United States</b>	<b>New Mexico</b>	<b>Colfax County</b>
<b>By type</b>			
Wage and salary employment	77.41	78.54	74.45
Proprietors employment	22.59	21.46	25.55
Farm proprietors employment	0.92	1.95	3.46
Nonfarm proprietors employment	21.67	19.51	22.08
<b>By industry</b>			
Farm employment	1.34	2.61	5.26
Nonfarm employment	98.66	97.39	94.74
Private nonfarm employment	86.22	78.60	75.02
Forestry, fishing, and related activities	0.47	0.52	N/A
Mining	0.77	3.07	1.34
Utilities	0.34	0.46	0.59
Construction	5.42	5.70	4.97
Manufacturing	6.78	3.03	2.73
Wholesale trade	3.30	2.27	1.30
Retail trade	9.80	10.15	11.60
Transportation and warehousing	3.91	2.46	1.40
Information	1.73	1.40	0.53
Finance and insurance	5.36	3.35	3.00
Real estate and rental and leasing	4.64	3.70	3.92
Professional, scientific, and technical services	7.00	7.25	2.92
Management of companies and enterprises	1.36	0.59	N/A
Administrative and waste management services	6.16	5.04	N/A
Educational services	2.39	1.55	N/A
Health care and social assistance	11.32	12.27	N/A
Arts, entertainment, and recreation	2.27	2.26	1.46
Accommodation and food services	7.49	8.47	17.91
Other services, except public administration	5.69	5.05	11.01
Government and government enterprises	12.44	18.79	19.72
Federal, civilian	1.46	2.67	0.68
Military	0.98	1.58	0.45
State and local	10.00	14.54	18.59
State government	2.74	5.25	7.80
Local government	7.27	9.29	10.79
<b>Total employment</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation

<b>Table 8: Colfax County Percent of Employment by Sectors 2013-2017</b>					
<b>Description</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>By type</b>					
Wage and salary employment	76.34	76.32	76.83	75.38	74.45
Proprietors employment	23.66	23.68	23.17	24.62	25.55
Farm proprietors employment	3.24	3.21	3.32	3.38	3.46
Nonfarm proprietors employment	20.43	20.48	19.85	21.24	22.08
<b>By industry</b>					
Farm employment	5.03	4.78	5.08	5.40	5.26
Nonfarm employment	94.97	95.22	94.92	94.60	94.74
Private nonfarm employment	73.45	73.74	73.74	74.94	75.02
Forestry, fishing, and related activities	1.12	1.26	1.17	N/A	N/A
Mining	1.28	1.17	1.31	1.34	1.34
Utilities	0.67	0.58	0.71	0.60	0.59
Construction	4.93	5.20	4.91	4.88	4.97
Manufacturing	2.49	2.36	2.58	2.51	2.73
Wholesale trade	1.16	1.33	1.36	1.42	1.30
Retail trade	11.24	11.68	11.98	12.50	11.60
Transportation and warehousing	1.08	0.93	1.07	1.08	1.40
Information	0.72	0.61	0.61	0.50	0.53
Finance and insurance	3.03	2.83	2.55	3.02	3.00
Real estate and rental and leasing	4.22	4.34	3.81	3.70	3.92
Professional, scientific, and technical services	2.93	2.76	3.04	2.92	2.92
Management of companies and enterprises	0.34	0.34	0.32	0.29	N/A
Administrative and waste management services	1.63	1.75	2.01	2.31	N/A
Educational services	0.28	0.28	N/A	N/A	N/A
Health care and social assistance	6.88	6.67	N/A	N/A	N/A
Arts, entertainment, and recreation	2.03	2.02	1.64	1.37	1.46
Accommodation and food services	17.57	17.66	17.76	17.74	17.91
Other services, except public administration	9.86	9.95	10.01	10.70	11.01
Government and government enterprises	21.52	21.48	21.18	19.67	19.72
Federal, civilian	0.78	0.78	0.72	0.71	0.68
Military	0.50	0.45	0.45	0.46	0.45
State and local	20.24	20.25	20.01	18.50	18.59
State government	9.83	9.86	9.41	7.64	7.80
Local government	10.41	10.39	10.60	10.87	10.79
<b>Total employment</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation

**Table 9: New Mexico Percent of Employment by Industry 2013-2017**

Description	2013	2014	2015	2016	2017
<b>By type</b>					
Wage and salary employment	78.71	78.67	78.77	78.84	78.54
Proprietors employment	21.29	21.33	21.23	21.16	21.46
Farm proprietors employment	2.00	1.98	1.96	1.95	1.95
Nonfarm proprietors employment	19.29	19.34	19.27	19.21	19.51
<b>By industry</b>					
Farm employment	2.72	2.61	2.64	2.71	2.61
Nonfarm employment	97.28	97.39	97.36	97.29	97.39
Private nonfarm employment	77.68	78.07	78.25	78.20	78.60
Forestry, fishing, and related activities	0.49	0.52	0.51	0.53	0.52
Mining	3.43	3.53	3.36	2.91	3.07
Utilities	0.43	0.42	0.43	0.45	0.46
Construction	5.50	5.50	5.47	5.49	5.70
Manufacturing	3.30	3.14	3.13	3.04	3.03
Wholesale trade	2.48	2.66	2.61	2.32	2.27
Retail trade	10.48	10.52	10.52	10.40	10.15
Transportation and warehousing	2.37	2.39	2.50	2.44	2.46
Information	1.49	1.45	1.43	1.46	1.40
Finance and insurance	3.26	3.21	3.16	3.27	3.35
Real estate and rental and leasing	3.57	3.61	3.63	3.65	3.70
Professional, scientific, and technical services	7.06	7.03	7.10	7.12	7.25
Management of companies and enterprises	0.51	0.52	0.54	0.58	0.59
Administrative and waste management services	5.08	5.02	4.85	4.93	5.04
Educational services	1.53	1.54	1.55	1.56	1.55
Health care and social assistance	11.51	11.52	11.88	12.29	12.27
Arts, entertainment, and recreation	2.21	2.24	2.22	2.21	2.26
Accommodation and food services	7.95	8.15	8.26	8.47	8.47
Other services, except public administration	5.04	5.10	5.11	5.07	5.05
Government and government enterprises	19.61	19.32	19.10	19.09	18.79
Federal, civilian	2.83	2.72	2.67	2.69	2.67
Military	1.71	1.62	1.55	1.57	1.58
State and local	15.07	14.99	14.88	14.83	14.54
State government	5.37	5.42	5.40	5.37	5.25
Local government	9.70	9.57	9.48	9.45	9.29
<b>Total employment</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation



<b>Table 10: United States Percent of Employment by Industry 2013-2017</b>					
<b>Description</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
<b>By type</b>					
Wage and salary employment	77.85	77.71	77.57	77.52	77.41
Proprietors employment	22.15	22.29	22.43	22.48	22.59
Farm proprietors employment	1.02	0.99	0.96	0.94	0.92
Nonfarm proprietors employment	21.14	21.30	21.46	21.53	21.67
<b>By industry</b>					
Farm employment	1.45	1.42	1.39	1.37	1.34
Nonfarm employment	98.55	98.58	98.61	98.63	98.66
Private nonfarm employment	85.36	85.66	85.92	86.07	86.22
Forestry, fishing, and related activities	0.50	0.51	0.48	0.48	0.47
Mining	0.88	0.86	0.82	0.75	0.77
Utilities	0.32	0.31	0.31	0.32	0.34
Construction	5.07	5.14	5.17	5.34	5.42
Manufacturing	7.00	6.93	6.87	6.79	6.78
Wholesale trade	3.48	3.61	3.58	3.34	3.30
Retail trade	10.07	10.05	10.03	9.93	9.80
Transportation and warehousing	3.30	3.37	3.64	3.83	3.91
Information	1.79	1.79	1.74	1.75	1.73
Finance and insurance	5.38	5.17	5.17	5.27	5.36
Real estate and rental and leasing	4.42	4.51	4.55	4.59	4.64
Professional, scientific, and technical services	6.88	6.91	7.01	6.98	7.00
Management of companies and enterprises	1.24	1.27	1.27	1.35	1.36
Administrative and waste management services	6.23	6.29	6.18	6.22	6.16
Educational services	2.38	2.42	2.42	2.40	2.39
Health care and social assistance	11.24	11.17	11.22	11.28	11.32
Arts, entertainment, and recreation	2.22	2.27	2.22	2.26	2.27
Accommodation and food services	7.18	7.28	7.34	7.45	7.49
Other services, except public administration	5.77	5.83	5.87	5.74	5.69
Government and government enterprises	13.19	12.92	12.69	12.57	12.44
Federal, civilian	1.55	1.50	1.48	1.47	1.46
Military	1.11	1.06	1.03	1.00	0.98
State and local	10.53	10.36	10.18	10.10	10.00
State government	2.91	2.86	2.81	2.77	2.74
Local government	7.62	7.49	7.37	7.33	7.27
<b>Total employment</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>

Source: Bureau of Economic Analysis at [www.bea.gov](http://www.bea.gov), table CAEMP25N and author's calculation