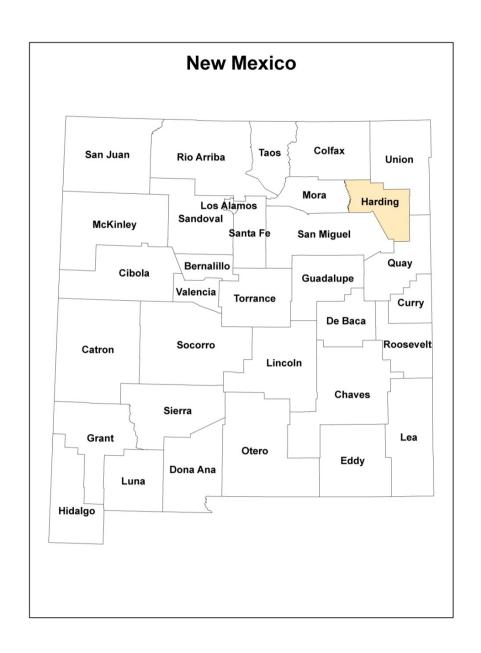




The Economic Base of Harding County, NM

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DATE: July 2019



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Introduction

This report is one of 35 economic base studies prepared by the New Mexico State University's (NMSU) Arrowhead Center. Of the 35 reports, 33 describe the economic base of New Mexico's counties. There are separate reports for the State of New Mexico and for the Albuquerque Metropolitan Statistical Area (MSA). New Mexico has three additional MSAs (Las Cruces, Santa Fe, and Farmington) all of which are single county MSAs; separate reports for these MSAs were not prepared. All 35 reports may be found at http://arrowheadcenter.nmsu.edu/economic-and-policy-studies/.

The reports have been prepared under the direction of James Peach. Erin Sumner and Theophilus Djaba, graduate students in the NMSU Doctorate in Economic Development program, did much of the work on the updates. Comments and suggestions are welcome and are to be sent to jpeach@nmsu.edu. Our intent is to update these reports on an annual basis.

An economic base study is a descriptive tool used to analyze the composition of local economic activity. Economic base studies are often conducted to help guide local economic development activities and to help economic development officials make decisions such as what type of firms they should attempt to attract to local areas. Economic base studies can also help local and regional businesses to better understand local and export product markets.

The specific purposes of economic base studies include:

- Understand regional economic growth
- Make short and long term forecasts
- Identify potential growth sectors
- Identify potential problem areas

According to economic base theory, any local economy may be divided into basic and non-basic industries. This theory also suggests that economic growth depends on sectors that export goods and services out of the region (basic industries), as opposed to those businesses whose services remain local, (non-basic industries). Basic industries promote local economic growth by bringing jobs and income into the local economy. Non-basic industries serve local residents and provide support to basic industries.

An industry classified as basic in one region may be identified as non-basic in another region.

One common means of identifying local basic activity is through the use of location quotients (LQs). LQs are calculated as a single industry's percent of total local employment divided by that industry's percent

of total state or national employment. For example, a LQ for a single New Mexico industry (industry j) may be calculated as follows:

LQ = (Employment in industry j in NM / total employment in NM)
(Employment in industry j in US / total employment in US)

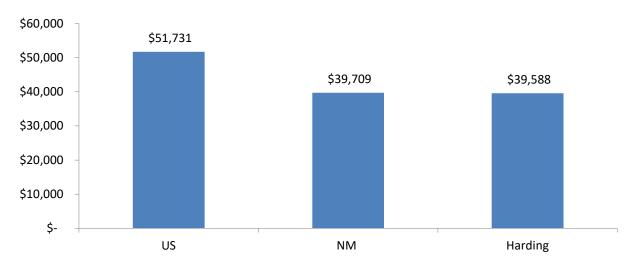
The LQ serves to illustrate the relative importance in the level of the local employment of that sector with respect to the benchmark economy, state or national. A LQ greater than 1.0 indicates that a particular industry employs proportionately more workers locally than it does at the state or national level. Conversely, a LQ of less than 1.0 indicates that the industry of note employs fewer workers locally as compared to the state or national average. For additional information on LQs, see http://arrowheadcenter.nmsu.edu/wp-content/uploads/2015/06/WhatisaLocationQuotient.pdf.

In this report, LQs are calculated for the industries within Harding County with national employment as the basis for comparison (see Table 1). Additionally, LQs using employment for the state of New Mexico as benchmark are included (see Table 2). In this report, basic industries are identified using general knowledge about the structure of the local economy combined with LQs greater than 1.0. LQs are described for the most recent year for which data were available and the four years preceding (2013-2017). The economic data used in this report are from the U.S. Department of Commerce, Bureau of Economic Analysis (BEA) which can be found at www.bea.gov.

Harding County, New Mexico

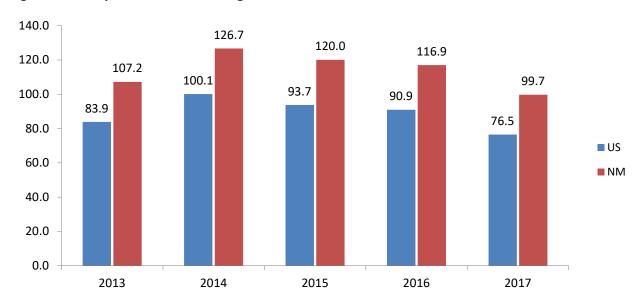
Harding County is located in north eastern New Mexico and contains 2,125.44 square miles, or 1.75 percent of the land area in New Mexico. The population for Harding County in 2017 was 692, or 0.03 percent of the state total, ranking 33rd as the least populated county in the state of New Mexico. Between 2013 and 2017, the population of Harding County decreased by 0.29 percent. Roy Village, with a population of 231 in 2017, represents 33.39 percent of Harding County's population (U.S Census Bureau, 2018). During the period from 2013 to 2017, New Mexico's population increased by 0.03 percent and the United States' population increased by 2.88 percent.





Per capita personal income for Harding County in 2017 was \$39,588, ranking 10th in the state. Per capita income for Harding County was 99.70 percent of the corresponding state figure of \$39,709 and 76.53 percent of the national average of \$51,731 (See Figure 1 and 2). Between 2013 and 2017, the growth rate of per capita income in Harding County was 5.25 percent. This growth rate was substantially lower compared to the state growth rate of 13.21 percent and the nation's growth rate of 15.34 percent for the same period.

Figure 2. Per Capita Income of Harding as a Percent of U.S. and New Mexico 2013-2017



Total employment for Harding County in 2017 was 451, decreasing by 3.43 percent from 2013 to 2017. During the same period, the state experienced an increasing rate of employment of 2.08 percent while the nation experienced an increasing rate of 7.57 percent. In 2017, Harding County's employment to population ratio was 0.65. New Mexico's employment to population ratio was 0.52 and the national ratio was 0.60. Given the small population and limited number of establishments in Harding County, disaggregated data by industry for Harding County released from BEA is very limited. Also, data for industries with fewer than 10 employees are not released. In both cases, industry data are included in annual countywide totals.

In 2017, private sector employed 35.92 percent of all workers in Harding County, while Farm employment accounted for 43.90 percent and Government and government enterprises accounted for 20.18 percent of total employment. The industries in the private sector with the highest percentages of total employment included Administration and Waste Services (1.55) and Transportation and warehousing (1.11 percent). State and local government employment data were undisclosed for the years considered, while Federal/civilian employment accounted for 2.66 percent of the total employment and Military accounted for 0.44 percent of total employment. Employment for Harding County by sector is displayed in Table 3.

Basic and Non-Basic Industries in Harding County, New Mexico

Table 1 contains LQs for Harding County from 2013 to 2017 calculated using data for the United States as the basis of comparison. Table 2 contains LQs for Harding County from 2013 to 2017 calculated with respect to the state of New Mexico. For the purposes of this report, a LQ greater than 1.0 with respect to the U.S. employment is considered as a basic industry. Sectors with LQs greater than 1.0 have been shaded.

The importance of agriculture to the economic base of Harding County is reflected in the highest LQ for the county, being Farm employment with a LQ of 32.73. The LQs for farm have exceeded 26.87 in all five years considered. Farm employment, mainly through ranching and livestock production, is to be considered a basic industry for Harding County.

Mining, Transportation and Warehousing, and Real Estate and Rental and Leasing have each been historically considered basic industries in Harding County. However, from 2013 to 2017 these industries showed LQs less than 1.0 with limited data disclosed for many of the private non-farm industries in Harding County.

The entry labeled government and government enterprises is the aggregate figure of all government levels listed as government categories. From the government sectors, federal/civilian employment with a LQ of 1.83 is the only sector with a LQ higher than 1.0. Furthermore, this LQ reflects the employment base of the USDA National Finance Center located in the town of Roy. Thus, federal civilian employment is not considered a basic economic activity in Harding County.

The data for 2017 suggest the following industries to be considered basic in Harding County:

1. Farm employment accounted for 198 jobs.

It is common in economic base studies to calculate an export-base employment multiplier. This employment multiplier is obtained by dividing total employment by total employment in the basic sectors. In the case of Harding County, the multiplier is equal to 2.28 (451/198). This ratio suggests that the addition of each basic sector job in Harding County would be associated with additional 2.28 non-basic sector jobs. The export base multiplier (2.28) calculated above reinforces the importance of basic (exporting) industries to the economy of Harding County. In general terms, this employment multiplier is not to be compared to employment multipliers included in economic impact analysis tools including RIMS, REMI, and IMPLAN. In the case of Harding County, potential double counting occupation may result in an upward bias of the multiplier given that farm proprietors often have more than one occupation.

Local economic development policy actions such as the creation of industrial parks, tax abatement and financing, and workforce development projects are often used by local communities to expand an area's economic base. The development of a community economic development plan is to include the appropriate combination of policies, which often result from public and private sector interaction.

Changes from Prior Year

This document has been revised to reflect data figures obtained from the BEA for the economic data and the U.S. Census Bureau for population data. Between 2016 and 2017, the population for Harding County remained constant at 692 in both years. Per capita income decreased by 12.74 percent from 2016 to 2017 from \$45,368 in 2016 to \$39,588 in 2017. Total employment decreased by 2.17 percent between 2016 and 2017, representing 10 jobs. Federal, civilian employment was not considered as a basic industry due to the LQ remaining slightly below 1.0 in 2017.

Tables 1 to 10 appear on pages 6-15

| Table 1: Location Quotients for Harding County (US Base) 2013-2017 US Base | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|-------|-------|-------|-------|-------|
| By type | 2013 | 2014 | 2013 | 2010 | 2017 |
| Wage and salary employment | 0.59 | 0.61 | 0.55 | 0.57 | 0.56 |
| Proprietors employment | 2.46 | 2.35 | 2.55 | 2.47 | 2.50 |
| Farm proprietors employment | 35.34 | 33.04 | 36.58 | 38.66 | 40.32 |
| Nonfarm proprietors employment | 0.87 | 0.93 | 1.02 | 0.89 | 0.89 |
| By industry | 0.87 | 0.93 | 1.02 | 0.63 | 0.69 |
| Farm employment | 29.37 | 26.87 | 29.94 | 32.22 | 32.73 |
| Nonfarm employment | 0.58 | 0.63 | 0.59 | 0.57 | 0.57 |
| Private nonfarm employment | 0.40 | 0.03 | 0.39 | 0.40 | 0.42 |
| Forestry, fishing, and related activities | N/A | N/A | N/A | N/A | N/A |
| Mining | N/A | N/A | N/A | 0.29 | 0.29 |
| Utilities | 0.68 | 0.63 | 0.66 | 0.67 | 0.66 |
| Construction | N/A | N/A | N/A | N/A | N/A |
| Manufacturing | N/A | N/A | N/A | N/A | N/A |
| Wholesale trade | N/A | N/A | N/A | N/A | N/A |
| Retail trade | N/A | N/A | N/A | N/A | N/A |
| Transportation and warehousing | 0.45 | 0.29 | 0.34 | 0.28 | 0.28 |
| Information | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Finance and insurance | N/A | N/A | 0.04 | 0.04 | 0.00 |
| Real estate and rental and leasing | 0.44 | 0.30 | 0.32 | N/A | N/A |
| Professional, scientific, and technical services | 0.28 | N/A | N/A | N/A | N/A |
| Management of companies and enterprises | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Administrative and waste management services | 0.03 | 0.03 | 0.24 | 0.24 | 0.25 |
| Educational services | 0.63 | 0.08 | 0.69 | 0.09 | 0.09 |
| Health care and social assistance | 0.11 | 0.07 | N/A | N/A | N/A |
| Arts, entertainment, and recreation | N/A | N/A | N/A | N/A | N/A |
| Accommodation and food services | N/A | N/A | N/A | N/A | N/A |
| Other services, except public administration | N/A | N/A | N/A | N/A | N/A |
| Government and government enterprises | 1.77 | 1.65 | 1.64 | 1.69 | 1.62 |
| Federal, civilian | 2.07 | 2.09 | 1.69 | 1.92 | 1.83 |
| Military | 0.38 | 0.37 | 0.41 | 0.44 | 0.45 |
| State and local | 1.87 | 1.72 | 1.76 | 1.78 | 1.71 |
| State government | N/A | N/A | N/A | N/A | N/A |
| Local government | N/A | N/A | N/A | N/A | N/A |
| Total employment | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |

| Table 2: Location Quotients for Harding County (NM Base) 2013-2017 | | | | | |
|--|-------|-------|-------|-------|-------|
| NM Based | 2013 | 2014 | 2015 | 2016 | 2017 |
| By type | | | | | |
| Wage and salary employment | 0.58 | 0.60 | 0.54 | 0.56 | 0.55 |
| Proprietors employment | 2.55 | 2.46 | 2.69 | 2.62 | 2.63 |
| Farm proprietors employment | 17.96 | 16.49 | 17.96 | 18.70 | 19.14 |
| Nonfarm proprietors employment | 0.95 | 1.02 | 1.13 | 0.99 | 0.99 |
| By industry | 0.55 | 1.02 | 1.13 | 0.55 | 0.55 |
| Farm employment | 15.69 | 14.63 | 15.76 | 16.23 | 16.83 |
| Nonfarm employment | 0.59 | 0.63 | 0.60 | 0.58 | 0.58 |
| Private nonfarm employment | 0.44 | 0.52 | 0.48 | 0.44 | 0.46 |
| Forestry, fishing, and related activities | N/A | N/A | N/A | N/A | N/A |
| Mining | N/A | N/A | N/A | 0.07 | 0.07 |
| Utilities | 0.50 | 0.46 | 0.49 | 0.48 | 0.48 |
| Construction | N/A | N/A | N/A | N/A | N/A |
| Manufacturing | N/A | N/A | N/A | N/A | N/A |
| Wholesale trade | N/A | N/A | N/A | N/A | N/A |
| Retail trade | N/A | N/A | N/A | N/A | N/A |
| Transportation and warehousing | 0.63 | 0.41 | 0.50 | 0.44 | 0.45 |
| Information | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Finance and insurance | N/A | N/A | 0.07 | 0.07 | 0.00 |
| Real estate and rental and leasing | 0.54 | 0.38 | 0.40 | N/A | N/A |
| Professional, scientific, and technical services | 0.27 | N/A | N/A | N/A | N/A |
| Management of companies and enterprises | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Administrative and waste management services | 0.04 | 0.04 | 0.30 | 0.31 | 0.31 |
| Educational services | 0.98 | 0.13 | 1.07 | 0.14 | 0.14 |
| Health care and social assistance | 0.11 | 0.07 | N/A | N/A | N/A |
| Arts, entertainment, and recreation | N/A | N/A | N/A | N/A | N/A |
| Accommodation and food services | N/A | N/A | N/A | N/A | N/A |
| Other services, except public administration | N/A | N/A | N/A | N/A | N/A |
| Government and government enterprises | 1.19 | 1.10 | 1.09 | 1.11 | 1.07 |
| Federal, civilian | 1.14 | 1.15 | 0.94 | 1.05 | 1.00 |
| Military | 0.25 | 0.24 | 0.27 | 0.28 | 0.28 |
| State and local | 1.31 | 1.19 | 1.20 | 1.21 | 1.17 |
| State government | N/A | N/A | N/A | N/A | N/A |
| Local government | N/A | N/A | N/A | N/A | N/A |
| Total employment | 1.0 | 1.0 | 1.0 | 1.0 | 1.00 |

| Table 3: Harding County Total Employment by Industry 2017 | | 1 |
|---|------------|--------------------------------|
| | Total Jobs | Percent of Total Employment |
| By type | | |
| Wage and salary employment | 196 | 43.46 |
| Proprietors employment | 255 | 56.54 |
| Farm proprietors employment | 168 | 37.25 |
| Nonfarm proprietors employment | 87 | 19.29 |
| By industry | | |
| Farm employment | 198 | 43.90 |
| Nonfarm employment | 253 | 56.10 |
| Private nonfarm employment | 162 | 35.92 |
| Forestry, fishing, and related activities | N/A | N/A |
| Mining | 1 | 0.22 |
| Utilities | 1 | 0.22 |
| Construction | N/A | N/A |
| Manufacturing | N/A | N/A |
| Wholesale trade | N/A | N/A |
| Retail trade | N/A | N/A |
| Transportation and warehousing | 5 | 1.11 |
| Information | 0 | 0.00 |
| Finance and insurance | 0 | 0.00 |
| Real estate and rental and leasing | N/A | N/A |
| Professional, scientific, and technical services | N/A | N/A |
| Management of companies and enterprises | 0 | 0.00 |
| Administrative and waste management services | 7 | 1.55 |
| Educational services | 1 | 0.22 |
| Health care and social assistance | N/A | N/A |
| Arts, entertainment, and recreation | N/A | N/A |
| Accommodation and food services | N/A | N/A |
| Other services, except public administration | N/A | N/A |
| Government and government enterprises | 91 | 20.18 |
| Federal, civilian | 12 | 2.66 |
| Military | 2 | 0.44 |
| State and local | 77 | 17.07 |
| State government | N/A | N/A |
| Local government | N/A | N/A |
| Total employment | 451 | 100.00 |

| Number of jobs by industry | 2013 | 2014 | 2015 | 2016 | 2017 |
|--|------|------|------|------|------|
| By type | | | | | |
| Wage and salary employment | 213 | 243 | 206 | 205 | 196 |
| Proprietors employment | 254 | 268 | 274 | 256 | 255 |
| Farm proprietors employment | 168 | 167 | 169 | 168 | 168 |
| Nonfarm proprietors employment 2/ | 86 | 101 | 105 | 88 | 87 |
| By industry | | | | | |
| Farm employment | 199 | 195 | 200 | 203 | 198 |
| Nonfarm employment | 268 | 316 | 280 | 258 | 253 |
| Private nonfarm employment | 159 | 207 | 180 | 160 | 162 |
| Forestry, fishing, and related activities | N/A | N/A | N/A | N/A | N/A |
| Mining | N/A | N/A | N/A | 1 | 1 |
| Utilities | 1 | 1 | 1 | 1 | 1 |
| Construction | N/A | N/A | N/A | N/A | N/A |
| Manufacturing | N/A | N/A | N/A | N/A | N/A |
| Wholesale trade | N/A | N/A | N/A | N/A | N/A |
| Retail trade | N/A | N/A | N/A | N/A | N/A |
| Transportation and warehousing | 7 | 5 | 6 | 5 | 5 |
| Information | 0 | 0 | 0 | 0 | 0 |
| Finance and insurance | N/A | N/A | 1 | 1 | 0 |
| Real estate and rental and leasing | 9 | 7 | 7 | N/A | N/A |
| Professional, scientific, and technical services | 9 | N/A | N/A | N/A | N/A |
| Management of companies and enterprises | 0 | 0 | 0 | 0 | 0 |
| Administrative and waste management services | 1 | 1 | 7 | 7 | 7 |
| Educational services | 7 | 1 | 8 | 1 | 1 |
| Health care and social assistance | 6 | 4 | N/A | N/A | N/A |
| Arts, entertainment, and recreation | N/A | N/A | N/A | N/A | N/A |
| Accommodation and food services | N/A | N/A | N/A | N/A | N/A |
| Other services, except public administration | N/A | N/A | N/A | N/A | N/A |
| Government and government enterprises | 109 | 109 | 100 | 98 | 91 |
| Federal, civilian | 15 | 16 | 12 | 13 | 12 |
| Military | 2 | 2 | 2 | 2 | 2 |
| State and local | 92 | 91 | 86 | 83 | 77 |
| State government | N/A | N/A | N/A | N/A | N/A |
| Local government | N/A | N/A | N/A | N/A | N/A |
| Total employment | 467 | 511 | 480 | 461 | 451 |

| Table 5: New Mexico Employment by Industry 2 | 013-2017 | | | | |
|--|-----------|-----------|-----------|-----------|-----------|
| Number of jobs by industry | 2013 | 2014 | 2015 | 2016 | 2017 |
| By type | | | | | |
| Wage and salary employment | 846,495 | 852,348 | 860,023 | 861,222 | 862,272 |
| Proprietors employment | 228,970 | 231,044 | 231,850 | 231,184 | 235,600 |
| Farm proprietors employment | 21,547 | 21,473 | 21,405 | 21,291 | 21,372 |
| Nonfarm proprietors employment | 207,423 | 209,571 | 210,445 | 209,893 | 214,228 |
| By industry | | | | | |
| Farm employment | 29,208 | 28,262 | 28,866 | 29,641 | 28,633 |
| Nonfarm employment | 1,046,257 | 1,055,130 | 1,063,007 | 1,062,765 | 1,069,239 |
| Private nonfarm employment | 835,402 | 845,778 | 854,438 | 854,243 | 862,954 |
| Forestry, fishing, and related activities | 5,235 | 5,675 | 5,540 | 5,819 | 5,658 |
| Mining | 36,857 | 38,222 | 36,655 | 31,808 | 33,725 |
| Utilities | 4,652 | 4,591 | 4,684 | 4,900 | 5,099 |
| Construction | 59,142 | 59,584 | 59,709 | 60,012 | 62,633 |
| Manufacturing | 35,463 | 34,022 | 34,158 | 33,188 | 33,239 |
| Wholesale trade | 26,688 | 28,856 | 28,502 | 25,379 | 24,946 |
| Retail trade | 112,726 | 113,923 | 114,888 | 113,636 | 111,443 |
| Transportation and warehousing | 25,502 | 25,903 | 27,243 | 26,672 | 27,060 |
| Information | 16,059 | 15,725 | 15,588 | 16,001 | 15,339 |
| Finance and insurance | 35,010 | 34,783 | 34,461 | 35,684 | 36,737 |
| Real estate and rental and leasing | 38,414 | 39,111 | 39,660 | 39,866 | 40,634 |
| Professional, scientific, and technical services | 75,919 | 76,116 | 77,542 | 77,751 | 79,601 |
| Management of companies and enterprises | 5,502 | 5,631 | 5,877 | 6,337 | 6,449 |
| Administrative and waste management | | | | | |
| services | 54,597 | 54,370 | 52,998 | 53,887 | 55,307 |
| Educational services | 16,426 | 16,736 | 16,965 | 17,026 | 17,020 |
| Health care and social assistance | 123,737 | 124,796 | 129,720 | 134,269 | 134,712 |
| Arts, entertainment, and recreation | 23,734 | 24,225 | 24,245 | 24,151 | 24,831 |
| Accommodation and food services | 85,494 | 88,296 | 90,192 | 92,521 | 93,037 |
| Other services, except public administration | 54,245 | 55,213 | 55,811 | 55,336 | 55,484 |
| Government and government enterprises | 210,855 | 209,352 | 208,569 | 208,522 | 206,285 |
| Federal, civilian | 30,400 | 29,452 | 29,188 | 29,385 | 29,288 |
| Military | 18,350 | 17,518 | 16,923 | 17,159 | 17,348 |
| State and local | 162,105 | 162,382 | 162,458 | 161,978 | 159,649 |
| State government | 57,772 | 58,752 | 58,962 | 58,703 | 57,617 |
| Local government | 104,333 | 103,630 | 103,496 | 103,275 | 102,032 |
| Total employment | 1,075,465 | 1,083,392 | 1,091,873 | 1,092,406 | 1,097,872 |

Source: Bureau of Economic Analysis at www.bea.gov, table CAEMP25N

| Number of jobs by industry | 2013 | 2014 | 2015 | 2016 | 2017 |
|--|-------------|-------------|-------------|-------------|-------------|
| By type | | | | | |
| Wage and salary employment | 141,932,000 | 144,722,000 | 147,635,000 | 149,904,000 | 151,825,000 |
| Proprietors employment | 40,393,100 | 41,513,800 | 42,682,800 | 43,464,900 | 44,307,200 |
| Farm proprietors employment | 1,856,000 | 1,842,000 | 1,832,000 | 1,823,000 | 1,812,000 |
| Nonfarm proprietors employment | 38,537,100 | 39,671,800 | 40,850,800 | 41,641,900 | 42,495,200 |
| By industry | | | | | |
| Farm employment | 2,645,000 | 2,645,000 | 2,649,000 | 2,643,000 | 2,631,000 |
| Nonfarm employment | 179,680,100 | 183,590,800 | 187,668,800 | 190,725,900 | 193,501,200 |
| Private nonfarm employment | 155,625,100 | 159,536,800 | 163,523,800 | 166,427,900 | 169,096,200 |
| Forestry, fishing, and related activities | 909,100 | 941,000 | 915,900 | 935,200 | 926,400 |
| Mining | 1,607,000 | 1,597,500 | 1,553,300 | 1,452,200 | 1,511,100 |
| Utilities | 578,300 | 580,600 | 597,400 | 622,000 | 663,500 |
| Construction | 9,237,800 | 9,564,300 | 9,844,900 | 10,322,100 | 10,634,600 |
| Manufacturing | 12,761,200 | 12,908,600 | 13,076,600 | 13,131,900 | 13,304,800 |
| Wholesale trade | 6,343,100 | 6,720,600 | 6,819,100 | 6,464,400 | 6,478,900 |
| Retail trade | 18,369,100 | 18,713,100 | 19,095,300 | 19,199,500 | 19,222,200 |
| Transportation and warehousing | 6,012,800 | 6,282,400 | 6,929,700 | 7,413,200 | 7,663,800 |
| Information | 3,264,600 | 3,327,000 | 3,316,400 | 3,384,900 | 3,384,400 |
| Finance and insurance | 9,815,300 | 9,621,000 | 9,844,600 | 10,187,400 | 10,510,200 |
| Real estate and rental and leasing | 8,056,800 | 8,405,800 | 8,668,300 | 8,868,200 | 9,105,900 |
| Professional, scientific, and technical services | 12,544,300 | 12,864,700 | 13,333,200 | 13,496,900 | 13,721,000 |
| Management of companies and enterprises | 2,265,000 | 2,360,300 | 2,425,500 | 2,603,800 | 2,667,400 |
| Administrative and waste management | | | | | |
| services | 11,366,900 | 11,719,200 | 11,770,600 | 12,033,600 | 12,088,500 |
| Educational services | 4,339,100 | 4,498,100 | 4,610,900 | 4,641,800 | 4,691,200 |
| Health care and social assistance | 20,499,200 | 20,798,400 | 21,351,100 | 21,817,100 | 22,201,200 |
| Arts, entertainment, and recreation | 4,043,800 | 4,223,300 | 4,220,100 | 4,363,100 | 4,455,500 |
| Accommodation and food services | 13,099,200 | 13,548,900 | 13,977,700 | 14,399,000 | 14,697,400 |
| Other services, except public administration | 10,512,500 | 10,862,000 | 11,173,200 | 11,091,600 | 11,168,200 |
| Government and government enterprises | 24,055,000 | 24,054,000 | 24,145,000 | 24,298,000 | 24,405,000 |
| Federal, civilian | 2,826,000 | 2,792,000 | 2,810,000 | 2,847,000 | 2,857,000 |
| Military | 2,032,000 | 1,975,000 | 1,956,000 | 1,927,000 | 1,929,000 |
| State and local | 19,197,000 | 19,287,000 | 19,379,000 | 19,524,000 | 19,619,000 |
| State government | 5,306,000 | 5,330,000 | 5,349,000 | 5,351,000 | 5,365,000 |
| Local government | 13,891,000 | 13,957,000 | 14,030,000 | 14,173,000 | 14,254,000 |
| | | | | | |

Source: Bureau of Economic Analysis at www.bea.gov, table CAEMP25N

| Table 7: Harding County, New Mexico and United States | Percent of Employme | ent by Industry 2 | 017 |
|---|---------------------|-------------------|----------------|
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | United States | New Mexico | Harding County |
| By type | | | |
| Wage and salary employment | 77.41 | 78.54 | 43.46 |
| Proprietors employment | 22.59 | 21.46 | 56.54 |
| Farm proprietors employment | 0.92 | 1.95 | 37.25 |
| Nonfarm proprietors employment | 21.67 | 19.51 | 19.29 |
| By industry | | | |
| Farm employment | 1.34 | 2.61 | 43.90 |
| Nonfarm employment | 98.66 | 97.39 | 56.10 |
| Private nonfarm employment | 86.22 | 78.60 | 35.92 |
| Forestry, fishing, and related activities | 0.47 | 0.52 | N/A |
| Mining | 0.77 | 3.07 | 0.22 |
| Utilities | 0.34 | 0.46 | 0.22 |
| Construction | 5.42 | 5.70 | N/A |
| Manufacturing | 6.78 | 3.03 | N/A |
| Wholesale trade | 3.30 | 2.27 | N/A |
| Retail trade | 9.80 | 10.15 | N/A |
| Transportation and warehousing | 3.91 | 2.46 | 1.11 |
| Information | 1.73 | 1.40 | 0.00 |
| Finance and insurance | 5.36 | 3.35 | 0.00 |
| Real estate and rental and leasing | 4.64 | 3.70 | N/A |
| Professional, scientific, and technical services | 7.00 | 7.25 | N/A |
| Management of companies and enterprises | 1.36 | 0.59 | 0.00 |
| Administrative and waste management services | 6.16 | 5.04 | 1.55 |
| Educational services | 2.39 | 1.55 | 0.22 |
| Health care and social assistance | 11.32 | 12.27 | N/A |
| Arts, entertainment, and recreation | 2.27 | 2.26 | N/A |
| Accommodation and food services | 7.49 | 8.47 | N/A |
| Other services, except public administration | 5.69 | 5.05 | N/A |
| Government and government enterprises | 12.44 | 18.79 | 20.18 |
| Federal, civilian | 1.46 | 2.67 | 2.66 |
| Military | 0.98 | 1.58 | 0.44 |
| State and local | 10.00 | 14.54 | 17.07 |
| State government | 2.74 | 5.25 | N/A |
| Local government | 7.27 | 9.29 | N/A |
| Total employment | 100.00 | 100.00 | 100.00 |

| Table 9: Harding County Devent of Franksyment by Sectors 2012.2 | 017 | | | | |
|--|--------|--------|--------|--------|--------|
| Table 8: Harding County Percent of Employment by Sectors 2013-2 Description | 2013 | 2014 | 2015 | 2016 | 2017 |
| By type | | | | | |
| Wage and salary employment | 45.61 | 47.55 | 42.92 | 44.47 | 43.46 |
| Proprietors employment | 54.39 | 52.45 | 57.08 | 55.53 | 56.54 |
| Farm proprietors employment | 35.97 | 32.68 | 35.21 | 36.44 | 37.25 |
| Nonfarm proprietors employment | 18.42 | 19.77 | 21.88 | 19.09 | 19.29 |
| By industry | | | | | |
| Farm employment | 42.61 | 38.16 | 41.67 | 44.03 | 43.90 |
| Nonfarm employment | 57.39 | 61.84 | 58.33 | 55.97 | 56.10 |
| Private nonfarm employment | 34.05 | 40.51 | 37.50 | 34.71 | 35.92 |
| Forestry, fishing, and related activities | N/A | N/A | N/A | N/A | N/A |
| Mining | N/A | N/A | N/A | 0.22 | 0.22 |
| Utilities | 0.21 | 0.20 | 0.21 | 0.22 | 0.22 |
| Construction | N/A | N/A | N/A | N/A | N/A |
| Manufacturing | N/A | N/A | N/A | N/A | N/A |
| Wholesale trade | N/A | N/A | N/A | N/A | N/A |
| Retail trade | N/A | N/A | N/A | N/A | N/A |
| Transportation and warehousing | 1.50 | 0.98 | 1.25 | 1.08 | 1.11 |
| Information | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Finance and insurance | N/A | N/A | 0.21 | 0.22 | 0.00 |
| Real estate and rental and leasing | 1.93 | 1.37 | 1.46 | N/A | N/A |
| Professional, scientific, and technical services | 1.93 | N/A | N/A | N/A | N/A |
| Management of companies and enterprises | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Administrative and waste management services | 0.21 | 0.20 | 1.46 | 1.52 | 1.55 |
| Educational services | 1.50 | 0.20 | 1.67 | 0.22 | 0.22 |
| Health care and social assistance | 1.28 | 0.78 | N/A | N/A | N/A |
| Arts, entertainment, and recreation | N/A | N/A | N/A | N/A | N/A |
| Accommodation and food services | N/A | N/A | N/A | N/A | N/A |
| Other services, except public administration | N/A | N/A | N/A | N/A | N/A |
| Government and government enterprises | 23.34 | 21.33 | 20.83 | 21.26 | 20.18 |
| Federal, civilian | 3.21 | 3.13 | 2.50 | 2.82 | 2.66 |
| Military | 0.43 | 0.39 | 0.42 | 0.43 | 0.44 |
| State and local | 19.70 | 17.81 | 17.92 | 18.00 | 17.07 |
| State government | N/A | N/A | N/A | N/A | N/A |
| Local government | N/A | N/A | N/A | N/A | N/A |
| Total employment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

| Table 9: New Mexico Percent of Employment by Industry 2013-2 | 017 | | | | |
|--|--------|--------|--------|--------|--------|
| Description | 2013 | 2014 | 2015 | 2016 | 2017 |
| By type | | | | | |
| Wage and salary employment | 78.71 | 78.67 | 78.77 | 78.84 | 78.54 |
| Proprietors employment | 21.29 | 21.33 | 21.23 | 21.16 | 21.46 |
| Farm proprietors employment | 2.00 | 1.98 | 1.96 | 1.95 | 1.95 |
| Nonfarm proprietors employment | 19.29 | 19.34 | 19.27 | 19.21 | 19.51 |
| By industry | | | | | |
| Farm employment | 2.72 | 2.61 | 2.64 | 2.71 | 2.61 |
| Nonfarm employment | 97.28 | 97.39 | 97.36 | 97.29 | 97.39 |
| Private nonfarm employment | 77.68 | 78.07 | 78.25 | 78.20 | 78.60 |
| Forestry, fishing, and related activities | 0.49 | 0.52 | 0.51 | 0.53 | 0.52 |
| Mining | 3.43 | 3.53 | 3.36 | 2.91 | 3.07 |
| Utilities | 0.43 | 0.42 | 0.43 | 0.45 | 0.46 |
| Construction | 5.50 | 5.50 | 5.47 | 5.49 | 5.70 |
| Manufacturing | 3.30 | 3.14 | 3.13 | 3.04 | 3.03 |
| Wholesale trade | 2.48 | 2.66 | 2.61 | 2.32 | 2.27 |
| Retail trade | 10.48 | 10.52 | 10.52 | 10.40 | 10.15 |
| Transportation and warehousing | 2.37 | 2.39 | 2.50 | 2.44 | 2.46 |
| Information | 1.49 | 1.45 | 1.43 | 1.46 | 1.40 |
| Finance and insurance | 3.26 | 3.21 | 3.16 | 3.27 | 3.35 |
| Real estate and rental and leasing | 3.57 | 3.61 | 3.63 | 3.65 | 3.70 |
| Professional, scientific, and technical services | 7.06 | 7.03 | 7.10 | 7.12 | 7.25 |
| Management of companies and enterprises | 0.51 | 0.52 | 0.54 | 0.58 | 0.59 |
| Administrative and waste management services | 5.08 | 5.02 | 4.85 | 4.93 | 5.04 |
| Educational services | 1.53 | 1.54 | 1.55 | 1.56 | 1.55 |
| Health care and social assistance | 11.51 | 11.52 | 11.88 | 12.29 | 12.27 |
| Arts, entertainment, and recreation | 2.21 | 2.24 | 2.22 | 2.21 | 2.26 |
| Accommodation and food services | 7.95 | 8.15 | 8.26 | 8.47 | 8.47 |
| Other services, except public administration | 5.04 | 5.10 | 5.11 | 5.07 | 5.05 |
| Government and government enterprises | 19.61 | 19.32 | 19.10 | 19.09 | 18.79 |
| Federal, civilian | 2.83 | 2.72 | 2.67 | 2.69 | 2.67 |
| Military | 1.71 | 1.62 | 1.55 | 1.57 | 1.58 |
| State and local | 15.07 | 14.99 | 14.88 | 14.83 | 14.54 |
| State government | 5.37 | 5.42 | 5.40 | 5.37 | 5.25 |
| Local government | 9.70 | 9.57 | 9.48 | 9.45 | 9.29 |
| Total employment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

| Table 10: United States Percent of Employment by Industry 201 | 2-2017 | | | | |
|---|--------|--------|--------|--------|--------|
| Description | 2013 | 2014 | 2015 | 2016 | 2017 |
| By type | | | | | |
| Wage and salary employment | 77.85 | 77.71 | 77.57 | 77.52 | 77.41 |
| Proprietors employment | 22.15 | 22.29 | 22.43 | 22.48 | 22.59 |
| Farm proprietors employment | 1.02 | 0.99 | 0.96 | 0.94 | 0.92 |
| Nonfarm proprietors employment | 21.14 | 21.30 | 21.46 | 21.53 | 21.67 |
| By industry | | | | | |
| Farm employment | 1.45 | 1.42 | 1.39 | 1.37 | 1.34 |
| Nonfarm employment | 98.55 | 98.58 | 98.61 | 98.63 | 98.66 |
| Private nonfarm employment | 85.36 | 85.66 | 85.92 | 86.07 | 86.22 |
| Forestry, fishing, and related activities | 0.50 | 0.51 | 0.48 | 0.48 | 0.47 |
| Mining | 0.88 | 0.86 | 0.82 | 0.75 | 0.77 |
| Utilities | 0.32 | 0.31 | 0.31 | 0.32 | 0.34 |
| Construction | 5.07 | 5.14 | 5.17 | 5.34 | 5.42 |
| Manufacturing | 7.00 | 6.93 | 6.87 | 6.79 | 6.78 |
| Wholesale trade | 3.48 | 3.61 | 3.58 | 3.34 | 3.30 |
| Retail trade | 10.07 | 10.05 | 10.03 | 9.93 | 9.80 |
| Transportation and warehousing | 3.30 | 3.37 | 3.64 | 3.83 | 3.91 |
| Information | 1.79 | 1.79 | 1.74 | 1.75 | 1.73 |
| Finance and insurance | 5.38 | 5.17 | 5.17 | 5.27 | 5.36 |
| Real estate and rental and leasing | 4.42 | 4.51 | 4.55 | 4.59 | 4.64 |
| Professional, scientific, and technical services | 6.88 | 6.91 | 7.01 | 6.98 | 7.00 |
| Management of companies and enterprises | 1.24 | 1.27 | 1.27 | 1.35 | 1.36 |
| Administrative and waste management services | 6.23 | 6.29 | 6.18 | 6.22 | 6.16 |
| Educational services | 2.38 | 2.42 | 2.42 | 2.40 | 2.39 |
| Health care and social assistance | 11.24 | 11.17 | 11.22 | 11.28 | 11.32 |
| Arts, entertainment, and recreation | 2.22 | 2.27 | 2.22 | 2.26 | 2.27 |
| Accommodation and food services | 7.18 | 7.28 | 7.34 | 7.45 | 7.49 |
| Other services, except public administration | 5.77 | 5.83 | 5.87 | 5.74 | 5.69 |
| Government and government enterprises | 13.19 | 12.92 | 12.69 | 12.57 | 12.44 |
| Federal, civilian | 1.55 | 1.50 | 1.48 | 1.47 | 1.46 |
| Military | 1.11 | 1.06 | 1.03 | 1.00 | 0.98 |
| State and local | 10.53 | 10.36 | 10.18 | 10.10 | 10.00 |
| State government | 2.91 | 2.86 | 2.81 | 2.77 | 2.74 |
| Local government | 7.62 | 7.49 | 7.37 | 7.33 | 7.27 |
| Total employment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |