Impact of COVID-19 in New Mexico

June 2021

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Arrowhead Center



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Overview

- ★ Employment
- **★** Industries
- ★ Personal Income & Stimulus Impact
- ★ Gross Receipts
 - New Mexico Economic Dashboard
 - Select counties and industries



Statewide Employment

- ★ 100,800 jobs lost in March 2020
 - 11.7% of all jobs in NM
- ★ 31,900 jobs have come back as of April 2021
 - 32% recovery of jobs
- ★ Nationally 64% of jobs lost in March 2020 been have recovered

Total Nonfarm Jobs, New Mexico, 2011-2021 (BLS SAE)

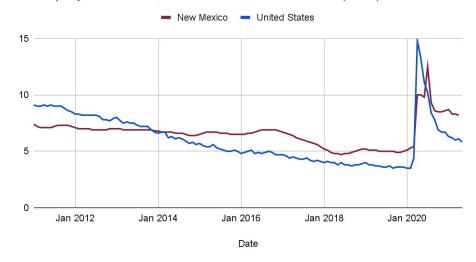




Unemployment

★ Unemployment in New Mexico has not fallen as quickly as the national rate





State Employment

 ★ New Mexico's recovery of jobs lost due to COVID-19 in March 2020 has ranked 50th in the Nation through April 2021

Recovery Rank	State	% Jobs Recovered through April 2021
41	Oregon	57%
42	New Jersey	57%
43	New York	55%
44	Illinois	53%
45	California	51%
46	Alaska	51%
47	Wyoming	49%
48	Louisiana	49%
49	Hawaii	36%
50	New Mexico	32%

State Employment

★ Through April 2021 only Utah and Idaho have fully recovered jobs lost in March 2020

Recovery Rank	State	% Jobs Recovered through March 2021	
1	Utah	116%	
2	Idaho	115%	
3	Montana	89%	
4	South Dakota	88%	
5	New Hampshire	79%	
6	Nebraska	79%	
7	Tennessee 79%		
8	Arkansas 79%		
9	Indiana 77%		
10	South Carolina	76%	

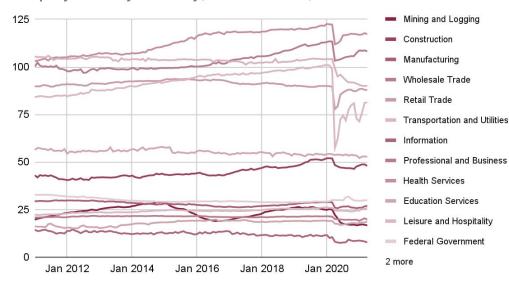
Employment by Industry

Step declines in employment for:

- ★ Leisure & Hospitality
- **★** Local Government
- ★ Mining & Logging

Retail trade has had a strong rebound

Employment by Industry, New Mexico, 2011-2021



https://docs.google.com/spreadsheets/d/e/2PACX-1vSigQliiXNITp7alk0h3PU0HZ0haVi_4Xjhh7NCABfTETAQ2Bse4euAvgXqFzPfFT93DfBVhZ61HJBR/pubchart?oid=1701520054&format=interactive



Employment by Industry

Most jobs still missing are in these industries:

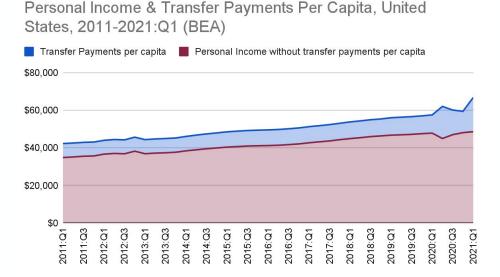
- ★ Leisure and Hospitality
- ★ Local Government
- ★ Mining & Logging
- **★** Health Services
- ★ Professional Services
- **★** Construction

	March 2020 Loss	Recovery through April 2021	% Recovered	Jobs still missing
Transportation and Utilities	-1,400	1,200	86%	-200
Retail Trade	-11,700	10,000	85%	-1,700
Education Services	-1,400	1,100	79%	-300
Leisure and Hospitality	-41,200	23,900	58%	-17,300
Health Services	-10,400	5,300	51%	-5,100
Professional and Business				
Services	-10,000	4,900	49%	-5,100
Manufacturing	-2,800	900	32%	-1,900
Construction	-3,500	-400	-11%	-3,900
Information	-2,400	-300	-13%	-2,700
Wholesale Trade	-1,300	-200	-15%	-1,500
Financial Activities	-1,500	-1,400	-93%	-2,900
Local Government	-4,900	-9,100	-186%	-14,000
Mining and Logging	-2,800	-5,500	-196%	-8,300
State Government	-400	-900	-225%	-1,300
Total	-100,800	31,900	31.6%	-68,900



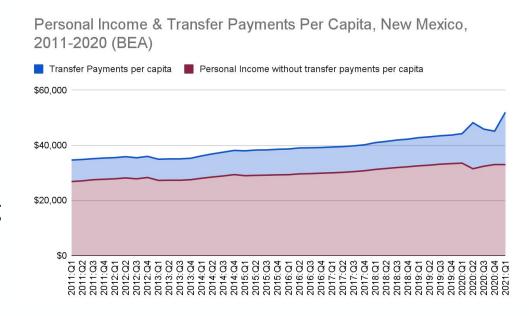
Personal Income & Stimulus Impact

★ National Data through Q1 2021 shows another increase in personal income due to government transfer payments from most recent stimulus.



Personal Income & Stimulus Impact

- ★ Personal Income without transfer payments is still below 2020 Q1
- ★ However, significant transfer payments have kept Personal Income rising
- ★ Does not mean this is true for everyone



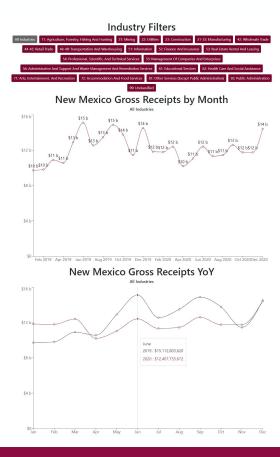


- ★ Unique dataset for New Mexico, provides business revenue data by location and industry
- ★ Gathered through Gross Receipts Tax reporting
 - Important revenue source for state and local governments
- ★ Available within 2-3 months



Research Status

- The Gross Receipts datasets provide a high frequency and highly detailed measure of business activity in New Mexico
- ★ This data is difficult to analyze quickly, an interactive analysis tool would be useful for economic developers and policy makers
- ★ Public Dashboard in development

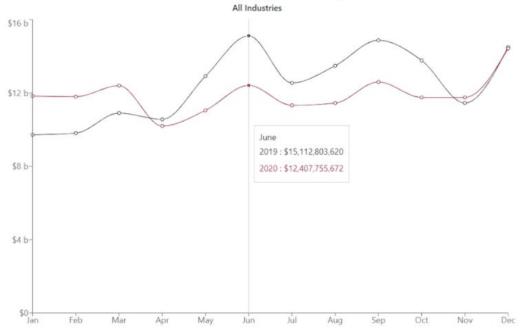




Statewide Gross Receipts were up 20% year-over-year in Jan-Feb 2020

For all of 2020, Statewide Gross Receipts declined 2.6%

New Mexico Gross Receipts YoY

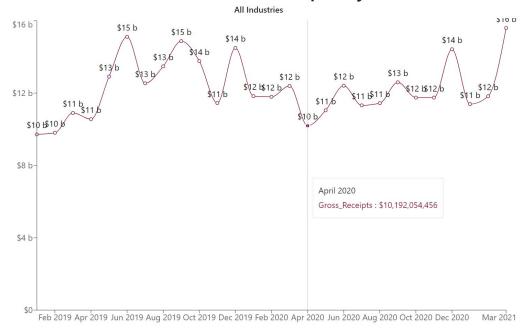




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New Mexico Gross Receipts by Month





Top 10 Industries in New Mexico

Rank Change vs. 2019

New Mexico Top Industries

2020 Top Industries

Rank	Industry	Gross Receipts	Rank Change
1	44-45: Retail Trade	\$61,320,419,406	0
2	42: Wholesale Trade	\$37,671,656,822	0
3	23: Construction	\$30,429,064,033	0
4	54: Professional, Scientific, and Technical Services	\$24,045,188,038	1
5	81: Other Services (except Public Administration)	\$21,378,246,365	-1
6	62: Health Care and Social Assistance	\$16,556,397,270	2
7	31-33: Manufacturing	\$14,726,709,810	0
8	21: Mining	\$13,543,407,708	-2
9	22: Utilities	\$9,836,334,756	2
10	56: Administrative and Support and Waste Management and Remediation Services	\$9,447,294,708	0



Oil & Gas counties experienced steep declines in Gross Receipts

County	2020	2019	Gross Change	Percent Change
Curry County	\$3,918,597,628	\$7,174,143,747	-\$3,255,546,119	-45.38%
Eddy County	\$20,804,050,133	\$24,872,350,243	-\$4,068,300,111	-16.36%
Lea County	\$17,322,710,913	\$20,529,314,854	-\$3,206,603,941	-15.62%
Union County	\$265,796,724	\$306,120,166	-\$40,323,442	-13.17%
Harding County	\$36,827,076	\$40,802,630	-\$3,975,554	-9.74%
Mora County	\$86,713,784	\$93,378,847	-\$6,665,063	-7.14%
McKinley County	\$4,120,708,719	\$4,403,137,789	-\$282,429,070	-6.41%
San Miguel County	\$1,271,894,018	\$1,318,413,653	-\$46,519,636	-3.53%
San Juan County	\$11,025,529,335	\$11,397,607,207	-\$372,077,872	-3.26%
De Baca County	\$82,254,961	\$84,321,457	-\$2,066,496	-2.45%
Catron County	\$112,902,732	\$115,374,860	-\$2,472,128	-2.14%
Santa Fe County	\$15,681,588,419	\$15,974,406,066	-\$292,817,647	-1.83%

Some counties Gross Receipts grew in 2020

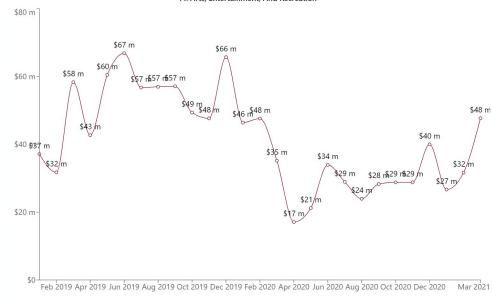
County	2020	2019	Gross Change	Percent Change
Luna County	\$2,472,919,027	\$1,383,449,455	\$1,089,469,572	78.75%
Roosevelt County	\$2,144,768,996	\$1,350,099,833	\$794,669,163	58.86%
Torrance County	\$1,111,735,158	\$752,033,277	\$359,701,881	47.83%
Hidalgo County	\$506,835,505	\$390,428,078	\$116,407,427	29.82%
Colfax County	\$1,104,964,401	\$905,588,208	\$199,376,193	22.02%
Socorro County	\$727,593,412	\$616,714,190	\$110,879,222	17.98%
Sierra County	\$620,522,899	\$539,898,793	\$80,624,106	14.93%
Sandoval County	\$7,842,579,477	\$6,881,135,192	\$961,444,284	13.97%
Cibola County	\$1,356,755,883	\$1,195,549,336	\$161,206,547	13.48%
Quay County	\$743,034,387	\$683,690,306	\$59,344,081	8.68%
Otero County	\$3,782,448,149	\$3,507,656,952	\$274,791,197	7.83%
Guadalupe County	\$469,158,148	\$441,233,650	\$27,924,499	6.33%

Arts, Entertainment, And Recreation was heavily impacted

April 2020 Gross Receipts were down \$25M vs. April 2019

New Mexico Gross Receipts by Month

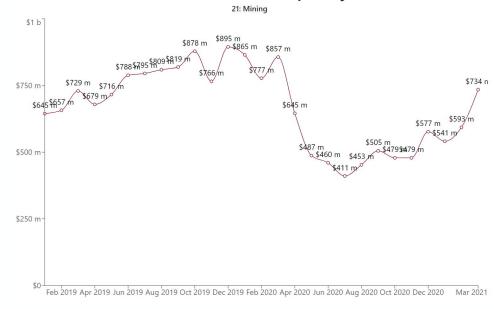
71: Arts, Entertainment, And Recreation



Mining sector which includes Oil & Gas was heavily impacted as well

Rising oil prices are supporting the recovery in this industry

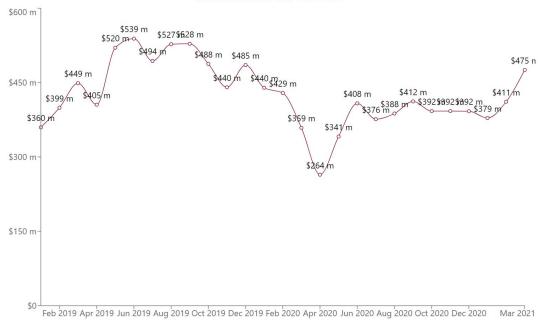
New Mexico Gross Receipts by Month



Accommodation and Food Services were down significantly, however recovery is accelerating

New Mexico Gross Receipts by Month

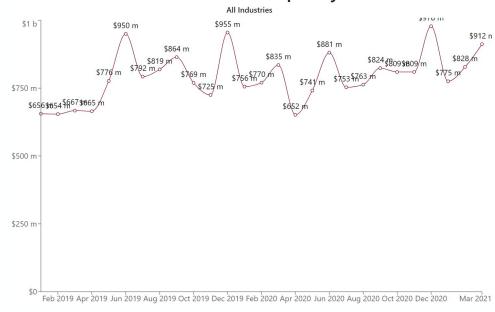
72: Accommodation And Food Services





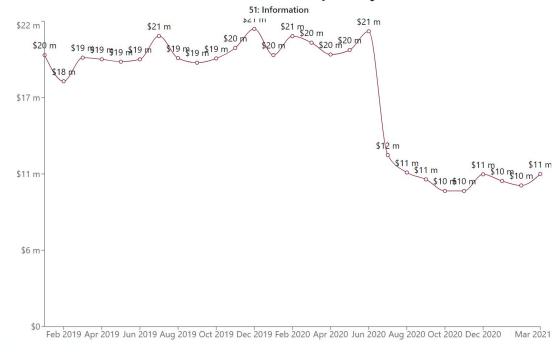
Dona Ana County gross receipts were growing significantly YoY before pandemic, starting to grow again

Dona Ana Gross Receipts by Month



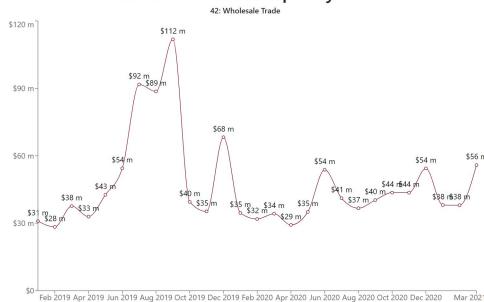
Dona Ana County's biggest declines were in Information and Wholesale Trade sectors

Dona Ana Gross Receipts by Month



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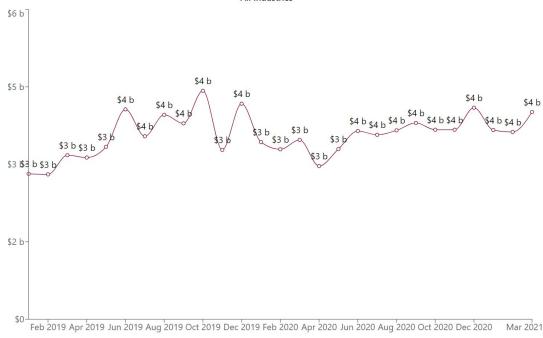
Dona Ana Gross Receipts by Month



Bernalillo County stable but may be starting to grow

Bernalillo Gross Receipts by Month

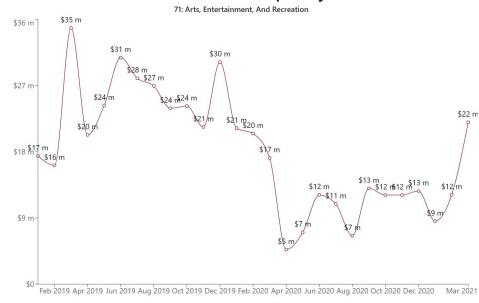
All Industries





Bernalillo County had big declines in certain sectors, however recovery accelerating

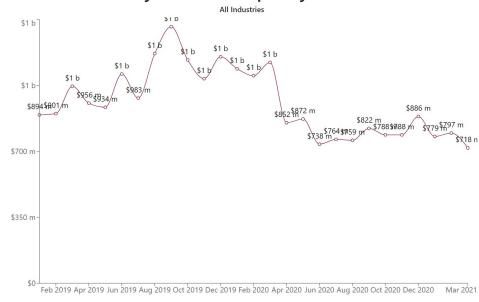
Bernalillo Gross Receipts by Month



Eddy County impacted by lower Oil & Gas prices

All Industries

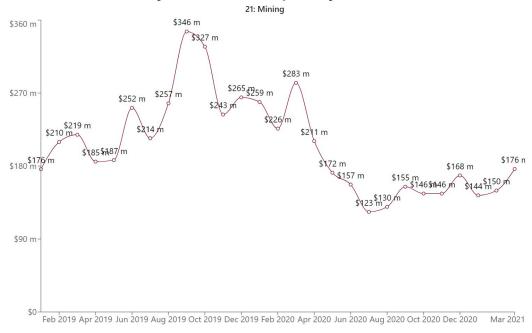
Eddy Gross Receipts by Month



Eddy County impacted by lower Oil & Gas prices

Mining only

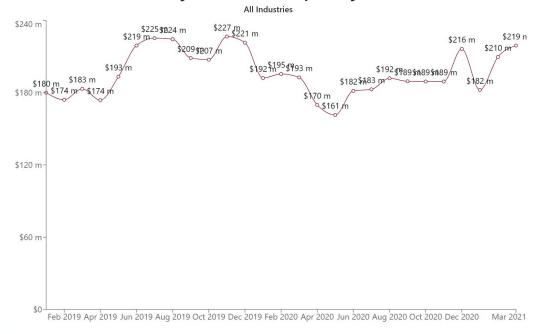
Eddy Gross Receipts by Month





McKinley County

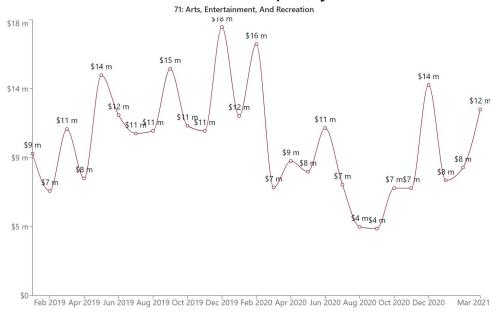
Mckinley Gross Receipts by Month





Santa Fe Arts, Recreation and Entertainment

Santa Fe Gross Receipts by Month



Conclusions

- ★ Impact of COVID-19 on New Mexico has been severe and recovery has been below average
- ★ Impact varies greatly by industry and county
 - More research needed to understand what's driving this in specific cases
- ★ Speed of recovery also varies greatly by industry
- ★ Long-term or permanent damage may or may not exist
 - Economy was growing before pandemic
- ★ Targeted efforts to address those most impacted should be considered







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