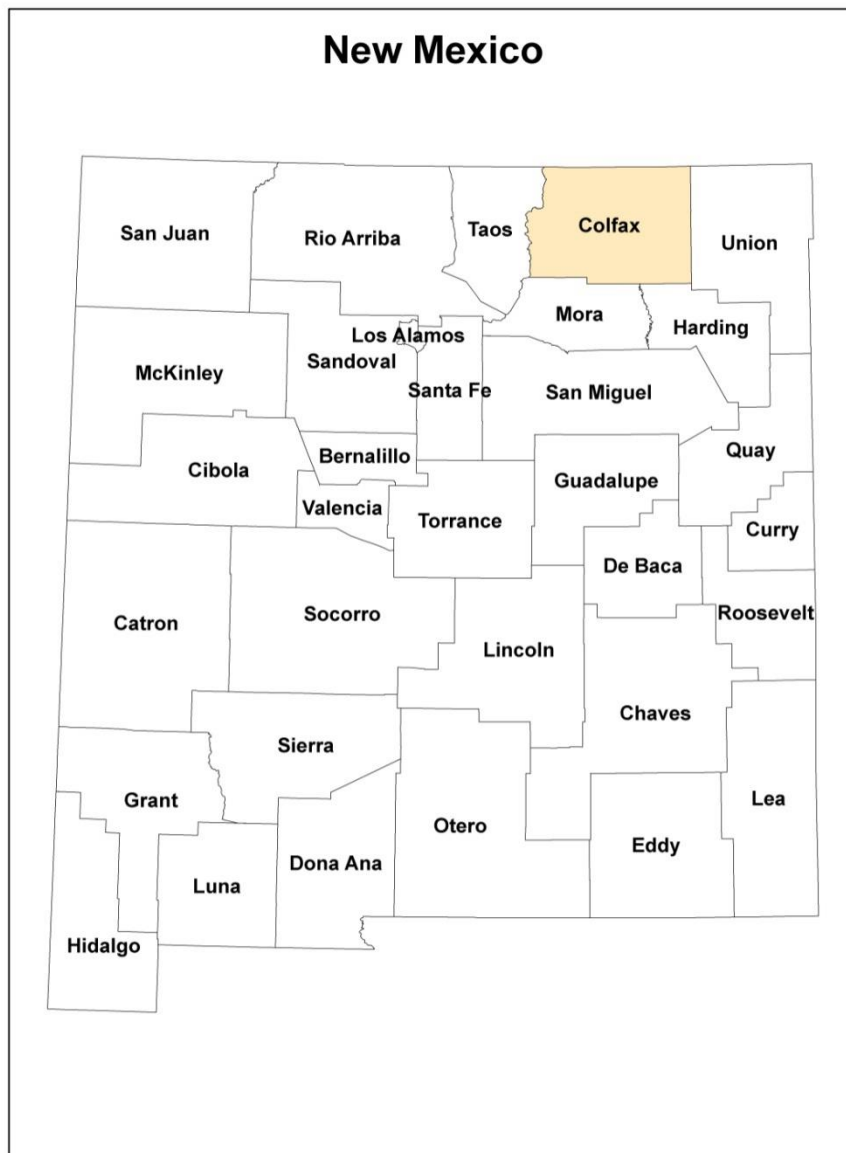




The Economic Base of Colfax County, NM

**PREPARED BY: The Office of Policy Analysis at Arrowhead Center,
New Mexico State University**

DATE: July 2017



The Economic Base of Colfax County, New Mexico

Introduction

This report is one of 35 economic base studies prepared by the Office of Policy Analysis at New Mexico State University's (NMSU) Arrowhead Center. Of the 35 reports, 33 describe the economic base of New Mexico's counties. There are separate reports for the State of New Mexico and for the Albuquerque Metropolitan Statistical Area (MSA). New Mexico has three additional MSAs (Las Cruces, Santa Fe, and Farmington) all of which are single county MSAs; separate reports for these MSAs were not prepared. All 35 reports may be found at <http://arrowheadcenter.nmsu.edu/economic-and-policy-studies/>.

The reports have been prepared under the direction of James Peach, Director of the Office of Policy Analysis. Leonardo Delgado and Noel Martinez, graduate students in the NMSU Doctorate in Economic Development program, did much of the work on the updates. Comments and suggestions are welcome and are to be sent to jpeach@nmsu.edu. Our intent is to update these reports on an annual basis.

An economic base study is a descriptive tool used to analyze the composition of the local economic activity. Economic base studies are often conducted to help guide local economic development activities and to help economic development officials make decisions such as what type of firms they should attempt to attract to local areas. Economic base studies can also assist local and regional businesses to better understand local and export product markets.

The specific purposes of economic base studies include:

- Understand regional economic growth
- Make short and long term forecasts
- Identify potential growth sectors
- Identify potential problem areas

According to economic base theory, any local economy may be divided into basic and non-basic industries. This theory also suggests that economic growth depends on sectors that export goods and services out of the region (basic industries), as opposed to those businesses whose services remain local, (non-basic industries). Basic industries promote local economic growth by bringing jobs and income into the local economy. Non-basic industries serve local residents and provide support to basic industries.

An industry classified as basic in one region may be identified as non-basic in another region. One common means of identifying local basic activity is through the use of location quotients (LQs). LQs are calculated as a single industry's percent of total local employment divided by that industry's percent of total state or national employment. For example, an LQ for a single New Mexico industry (industry j) may be calculated as follows:

$$LQ = \frac{(\text{Employment in industry } j \text{ in NM} / \text{total employment in NM})}{(\text{Employment in industry } j \text{ in US} / \text{total employment in US})}$$

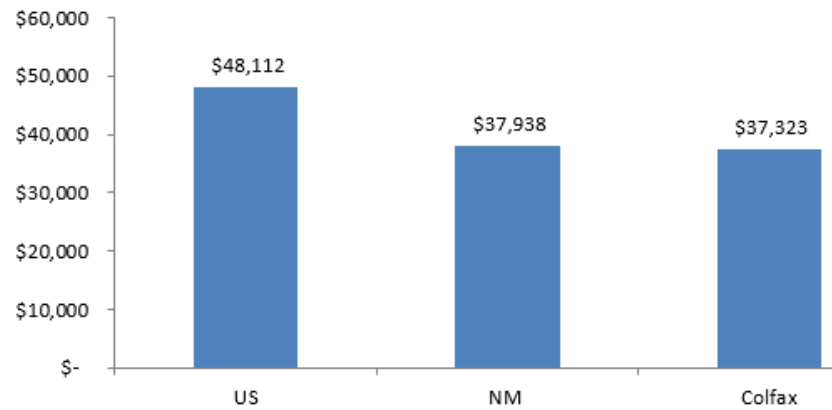
The LQ serves to illustrate the relative importance in the level of the local employment of that sector with respect to the benchmark economy, as the state or national economy. A LQ greater than 1.0 indicates that a particular industry employs proportionately more workers locally than it does at the state or national level. Conversely, an LQ of less than 1.0 indicates that the industry of note employs fewer workers locally as compared to the state or national average. For additional information on LQs, see <http://arrowheadcenter.nmsu.edu/wp-content/uploads/2015/06/WhatisaLocationQuotient.pdf>.

In this report, LQs are calculated and analyzed for industries within Colfax County with national employment as the basis for comparison (see Table 1). Additionally, LQs using employment for the state of New Mexico as the benchmark are included (see Table 2). In this report, basic industries are identified using general knowledge about the structure of the local economy combined with LQs greater than 1.0. LQs are described for the most recent year for which data were available and the four years preceding (2011-2015). The data used in this report are from the U.S. Department of Commerce, Bureau of Economic Analysis (BEA) which can be found at www.bea.gov.

Colfax County, New Mexico

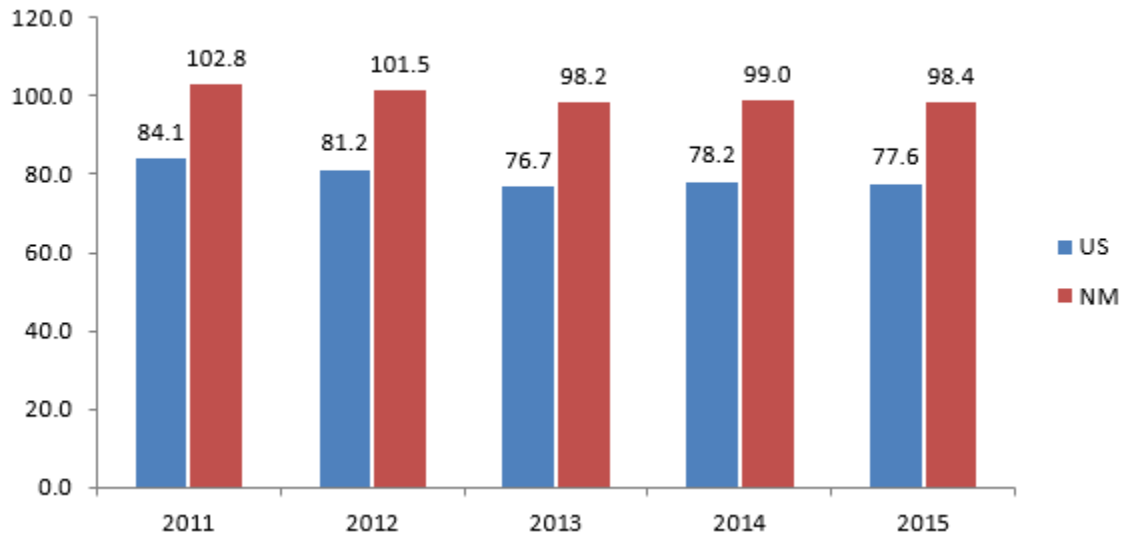
Colfax County is located in north eastern New Mexico and contains 3,758.06 square miles, or 3.10 percent of the land area in New Mexico. The population of Colfax County in 2015 was 12,414, or 0.59 percent of the state total, ranking 24th in the state of New Mexico in terms of population. The Town of Raton with a population of 6,103 in 2015 contained 49.16 percent of the population of Colfax County (U.S Census Bureau, 2017). Between 2011 and 2015, the population of Colfax County decreased by 8.82 percent, from a population of 13,615 in 2011 to 12,414 in 2015. For comparison purposes, New Mexico's population increased by .33 percent during the same period; while the United States' population increased by 3.11 percent between 2011 and 2015.

Figure 1. Per Capita Personal Income: Colfax County (2015)



Per capita personal income in Colfax County in 2015 was \$37,323, ranking 12th in the state. Per capita personal income in Colfax County was 98.37 percent of the corresponding state figure of \$37,938 and 77.57 percent of the national average of \$48,112 (See Figure 1 and 2). The growth rate of per capita income in Colfax County between 2011 and 2015 of 4.5 percent is significantly lower than the equivalent figure for New Mexico of 9.24 percent and for the nation of 13.33 percent during the same period.

Figure 2 : Per Capita Income of Colfax County as Percent of U.S. and New Mexico 2011-2015



Total employment in Colfax County in 2015 was 7,067. Between 2011 and 2015, total employment in Colfax County decreased by .98 percent, while the state also saw an increase in employment of 2.88 percent; the nation saw a growth of 7.89 percent. The Colfax County employment to population ratio was 0.57 compared to the state's ratio (0.53) and the nation's ratio (0.59).

In 2015, the private sector employed 74.26 percent of all workers in Colfax County, while government and government enterprises accounted for 20.76 percent of the total and 4.98 percent for

farm employment. The industries with the highest percentages of total employment in 2015 included Accommodation and Food services (17.73 percent), and Retail Trade (11.96). State and Local government were the largest employers in the public sector with 10.39 percent for local government and 9.23 percent for state government. Federal/civilian employment accounted for 0.71 percent and military accounted for 0.44 percent of the total. Colfax County employment by sector for 2015 is displayed in Table 3.

Basic and Non-Basic Industries in Colfax County, New Mexico

Table 1 contains LQs for Colfax County from 2011 to 2015 calculated using data for the United States as the basis of comparison. Table 2 contains LQs for Colfax County from 2011 to 2015 calculated with respect to the state of New Mexico. For the purposes of this report, an LQ greater than 1.0 with respect to U.S. employment is considered a basic industry. Sectors with an LQ greater than 1.0 in 2015 have been shaded.

For 2015, farm employment had a 3.59 LQ, slightly higher than previous years. Farm employment is to be considered a basic industry for Colfax County. For nonfarm employment, Accommodation and Food services had a LQ of 2.40 and LQs above 2.25 for the five years of analysis. The large LQ for this sector may be a result of the tourist attractions in the county including the National Rifle Association (NRA) Whittington Center, a premier shooting sports facility sponsored by the NRA in Raton. The Maxwell National Wildlife Refuge and Philmont Scout Ranch are also touristic attractions in the county. Accommodations and Food services are to be considered a basic industry for Colfax County. Retail trade with LQ of 1.19 is considered a basic industry. Real estate and Rental in the past was considered a basic industry, however, LQ for this time period of analysis, show this industry with LQs below 1.0 in all years considered.

The data required to calculate the LQ for forestry, fishing, and related activities was not available for 2011 to avoid disclosure of confidential information. However, for the years after 2011 the LQs were above 2.24, in 2015 this industry had an LQ of 2.49. Resulting in this sector would be considered a basic sector for Colfax County. Mining had also been considered a basic industry in Colfax County in past analysis, though the data was not available for 2011. Data on the mining industry was available, between 2012 to 2015, and the LQ was 1.48 in 2015 for this sector as well as it is considered a basic sector for Colfax County. Colfax County is the site of the only underground coalmine in New Mexico, making the mining sector important for the economy of the county and the state.

Sectors with LQs above 1.0 for year 2015 include: Other services, except for public administration (1.7), Utilities (2.01), and Construction (1). However, these sectors are to be considered as non-basic industries in Colfax County given that no export product or services takes place outside the county.

The entry labeled Government and government enterprises is the aggregate figure of all government levels listed as government categories. The government sectors with LQs greater than 1.0 for the period of analysis were state and local government. State government had a LQ of 3.31 in 2015 and LQs greater than 3.24 in all five years considered reflecting the employment from the New Mexico Game and Fish Department, located in Raton, as well as Cimarron Canyon State Park and Sugarite Canyon State Park. State government is considered a basic industry for this analysis. In 2015, Local government had a LQ of 1.4. However, local government is generally categorized as non-basic given that local governments collect taxes from residents to provide for the services to the community, including employment. Following this practice, local government for Colfax County will be considered as a non-basic industry.

In brief, the data and analysis for 2015 suggest that the following industries are to be considered basic industries in Colfax County:

1. Farm employment, accounted for 352 jobs.
2. Accommodation and food services, accounted for 1,253 jobs.
3. Retail trade, accounted for 845 jobs.
4. Real estate and rental and leasing, accounted for 306 jobs.
5. State government, accounted for 652 employees.
6. Forestry, fishing, and related activities accounted for 89 jobs.
7. Mining accounted for 83 jobs.

It is common in economic base studies to calculate an export-base employment multiplier. This employment multiplier is obtained by dividing total employment by total employment in the basic sectors. In the case of Colfax County, the multiplier is equal to 1.97 (7,067 / 3,580). This ratio suggests that the addition of each basic sector job in Colfax County would be associated with additional 1.97 non-basic sector jobs. The export base multiplier (1.97) calculated above reinforces the importance of basic (exporting) industries to the economy of Colfax County. In general terms, this employment multiplier is not to be compared to employment multipliers included in economic impact analysis tools including RIMS, REMI, and IMPLAN. In the case of Colfax County, potential double counting occupation may result in an upward bias of the multiplier given that farm proprietors often have more than one occupation.

Local economic development policy actions such as the creation of industrial parks, tax abatement and financing, and workforce development projects are often used by local communities to expand an area's economic base. The development of a community economic development plan is to include the appropriate combination of policies, which often result from public and private sector interaction.

Changes from Prior Year

This document has been revised to reflect data figures obtained from the BEA for the economic data and the U.S. Census Bureau for population data. Between 2014 and 2015, the population of Colfax County declined by 2.13 percent, from 12,684 inhabitants in 2014 to 12,414 in 2015. Per capita income for Colfax County increased by 2.89 percent between 2014 and 2015, from \$ 36,275 to \$ 37,323 during the same period. Total employment decreased by 13 jobs, a decrease of .18 percent.

Tables 1 to 10 appear on pages 7-16

Table 1: Location Quotients for Colfax County (US Base) 2011-2015

| US Base | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|-------------|-------------|-------------|-------------|-------------|
| By type | | | | | |
| Wage and salary employment | 0.97 | 0.97 | 0.98 | 0.98 | 0.98 |
| Proprietors employment | 1.09 | 1.11 | 1.06 | 1.06 | 1.08 |
| Farm proprietors employment | 3.03 | 3.15 | 3.18 | 3.28 | 3.39 |
| Nonfarm proprietors employment | 1.00 | 1.01 | 0.96 | 0.95 | 0.98 |
| By industry | | | | | |
| Farm employment | 3.23 | 3.33 | 3.46 | 3.39 | 3.59 |
| Nonfarm employment | 0.97 | 0.97 | 0.96 | 0.97 | 0.96 |
| Private nonfarm employment | 0.87 | 0.86 | 0.86 | 0.86 | 0.86 |
| Forestry, fishing, and related activities | N/A | 2.26 | 2.24 | 2.48 | 2.49 |
| Mining | N/A | 1.48 | 1.39 | 1.37 | 1.48 |
| Utilities | 1.80 | 1.74 | 2.10 | 1.86 | 2.01 |
| Construction | 1.13 | 1.10 | 0.97 | 1.01 | 1.00 |
| Manufacturing | 0.40 | 0.35 | 0.35 | 0.34 | 0.36 |
| Wholesale trade | 0.35 | 0.32 | 0.33 | 0.37 | 0.38 |
| Retail trade | 1.19 | 1.18 | 1.11 | 1.16 | 1.19 |
| Transportation and warehousing | 0.53 | 0.50 | 0.43 | 0.34 | 0.34 |
| Information | 0.47 | 0.45 | 0.40 | 0.36 | 0.33 |
| Finance and insurance | 0.50 | 0.52 | 0.51 | 0.49 | 0.49 |
| Real estate and rental and leasing | 0.97 | 0.95 | 0.96 | 0.96 | 0.94 |
| Professional, scientific, and technical services | 0.48 | 0.53 | 0.42 | 0.40 | 0.41 |
| Management of companies and enterprises | 0.34 | 0.28 | 0.27 | 0.27 | 0.24 |
| Administrative and waste management services | 0.30 | 0.27 | 0.26 | 0.28 | 0.31 |
| Educational services | N/A | N/A | 0.15 | 0.14 | N/A |
| Health care and social assistance | N/A | N/A | 0.61 | 0.60 | N/A |
| Arts, entertainment, and recreation | 0.82 | 0.91 | 0.91 | 0.89 | 0.88 |
| Accommodation and food services | 2.25 | 2.30 | 2.44 | 2.42 | 2.40 |
| Other services, except public administration | 1.68 | 1.60 | 1.71 | 1.71 | 1.70 |
| Government and government enterprises | 1.55 | 1.63 | 1.63 | 1.66 | 1.64 |
| Federal, civilian | 0.45 | 0.47 | 0.50 | 0.52 | 0.48 |
| Military | 0.44 | 0.45 | 0.45 | 0.43 | 0.43 |
| State and local | 1.84 | 1.93 | 1.92 | 1.95 | 1.93 |
| State government | 3.24 | 3.38 | 3.40 | 3.47 | 3.31 |
| Local government | 1.31 | 1.39 | 1.36 | 1.38 | 1.40 |
| Total employment | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and author's calculation

Table 2: Location Quotients for Colfax County (NM Base) 2011-2015

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|------|------|------|------|------|
| NM Based | | | | | |
| By type | | | | | |
| Wage and salary employment | 0.96 | 0.96 | 0.97 | 0.97 | 0.97 |
| Proprietors employment | 1.14 | 1.15 | 1.10 | 1.11 | 1.12 |
| Farm proprietors employment | 1.66 | 1.62 | 1.62 | 1.65 | 1.67 |
| Nonfarm proprietors employment | 1.08 | 1.10 | 1.05 | 1.05 | 1.07 |
| By industry | | | | | |
| Farm employment | 1.88 | 1.84 | 1.85 | 1.85 | 1.90 |
| Nonfarm employment | 0.98 | 0.98 | 0.98 | 0.98 | 0.98 |
| Private nonfarm employment | 0.95 | 0.94 | 0.95 | 0.94 | 0.95 |
| Forestry, fishing, and related activities | N/A | 2.33 | 2.30 | 2.39 | 2.35 |
| Mining | N/A | 0.40 | 0.36 | 0.33 | 0.36 |
| Utilities | 1.38 | 1.30 | 1.54 | 1.37 | 1.49 |
| Construction | 1.01 | 1.01 | 0.90 | 0.94 | 0.94 |
| Manufacturing | 0.84 | 0.74 | 0.75 | 0.76 | 0.79 |
| Wholesale trade | 0.49 | 0.45 | 0.47 | 0.52 | 0.52 |
| Retail trade | 1.16 | 1.13 | 1.07 | 1.11 | 1.13 |
| Transportation and warehousing | 0.75 | 0.69 | 0.59 | 0.48 | 0.49 |
| Information | 0.56 | 0.53 | 0.48 | 0.44 | 0.41 |
| Finance and insurance | 0.83 | 0.86 | 0.84 | 0.80 | 0.79 |
| Real estate and rental and leasing | 1.17 | 1.17 | 1.18 | 1.20 | 1.17 |
| Professional, scientific, and technical services | 0.45 | 0.51 | 0.41 | 0.39 | 0.41 |
| Management of companies and enterprises | 0.79 | 0.68 | 0.67 | 0.65 | 0.59 |
| Administrative and waste management services | 0.36 | 0.34 | 0.32 | 0.35 | 0.39 |
| Educational services | N/A | N/A | 0.23 | 0.22 | N/A |
| Health care and social assistance | N/A | N/A | 0.60 | 0.58 | N/A |
| Arts, entertainment, and recreation | 0.83 | 0.91 | 0.92 | 0.90 | 0.88 |
| Accommodation and food services | 2.03 | 2.08 | 2.21 | 2.16 | 2.14 |
| Other services, except public administration | 1.88 | 1.81 | 1.96 | 1.95 | 1.95 |
| Government and government enterprises | 1.07 | 1.11 | 1.10 | 1.11 | 1.09 |
| Federal, civilian | 0.24 | 0.25 | 0.28 | 0.29 | 0.27 |
| Military | 0.31 | 0.30 | 0.29 | 0.28 | 0.28 |
| State and local | 1.31 | 1.36 | 1.34 | 1.35 | 1.32 |
| State government | 1.77 | 1.84 | 1.83 | 1.81 | 1.72 |
| Local government | 1.06 | 1.10 | 1.07 | 1.08 | 1.10 |
| Total employment | 1.0 | 1.0 | 1.0 | 1.00 | 1.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and author's calculation

| Table 3: Colfax County, Total Employment by Industry 2015 | | |
|--|-------------------|------------------------------------|
| | Total Jobs | Percent of Total Employment |
| By type | | |
| Wage and salary employment | 5,356 | 75.79 |
| Proprietors employment | 1,711 | 24.21 |
| Farm proprietors employment | 230 | 3.25 |
| Nonfarm proprietors employment | 1,481 | 20.96 |
| By industry | | |
| Farm employment | 352 | 4.98 |
| Nonfarm employment | 6,715 | 95.02 |
| Private nonfarm employment | 5,248 | 74.26 |
| Forestry, fishing, and related activities | 89 | 1.26 |
| Mining | 83 | 1.17 |
| Utilities | 44 | 0.62 |
| Construction | 369 | 5.22 |
| Manufacturing | 173 | 2.45 |
| Wholesale trade | 95 | 1.34 |
| Retail trade | 845 | 11.96 |
| Transportation and warehousing | 84 | 1.19 |
| Information | 42 | 0.59 |
| Finance and insurance | 176 | 2.49 |
| Real estate and rental and leasing | 306 | 4.33 |
| Professional, scientific, and technical services | 204 | 2.89 |
| Management of companies and enterprises | 22 | 0.31 |
| Administrative and waste management services | 138 | 1.95 |
| Educational services | (D) | N/A |
| Health care and social assistance | (D) | N/A |
| Arts, entertainment, and recreation | 141 | 2.00 |
| Accommodation and food services | 1,253 | 17.73 |
| Other services, except public administration | 699 | 9.89 |
| Government and government enterprises | 1,467 | 20.76 |
| Federal, civilian | 50 | 0.71 |
| Military | 31 | 0.44 |
| State and local | 1,386 | 19.61 |
| State government | 652 | 9.23 |
| Local government | 734 | 10.39 |
| Total employment | 7,067 | 100.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and author's calculation

| Table 4: Colfax County Employment by Industry 2011-2015 | | | | | |
|--|-------------|-------------|-------------|-------------|-------------|
| Number of jobs by industry | 2011 | 2012 | 2013 | 2014 | 2015 |
| By type | | | | | |
| Wage and salary employment | 5402 | 5261 | 5396 | 5416 | 5356 |
| Proprietors employment | 1735 | 1704 | 1651 | 1664 | 1711 |
| Farm proprietors employment | 230 | 226 | 228 | 230 | 230 |
| Nonfarm proprietors employment 2/ | 1505 | 1478 | 1423 | 1434 | 1481 |
| By industry | | | | | |
| Farm employment | 345 | 340 | 354 | 341 | 352 |
| Nonfarm employment | 6792 | 6625 | 6693 | 6739 | 6715 |
| Private nonfarm employment | 5265 | 5096 | 5178 | 5220 | 5248 |
| Forestry, fishing, and related activities | (D) | 78 | 79 | 89 | 89 |
| Mining | (D) | 89 | 86 | 83 | 83 |
| Utilities | 42 | 39 | 47 | 41 | 44 |
| Construction | 402 | 384 | 348 | 368 | 369 |
| Manufacturing | 200 | 172 | 175 | 169 | 173 |
| Wholesale trade | 87 | 77 | 82 | 93 | 95 |
| Retail trade | 866 | 828 | 791 | 827 | 845 |
| Transportation and warehousing | 122 | 114 | 99 | 82 | 84 |
| Information | 62 | 57 | 50 | 45 | 42 |
| Finance and insurance | 197 | 196 | 193 | 180 | 176 |
| Real estate and rental and leasing | 311 | 291 | 298 | 307 | 306 |
| Professional, scientific, and technical services | 235 | 253 | 206 | 195 | 204 |
| Management of companies and enterprises | 29 | 24 | 24 | 24 | 22 |
| Administrative and waste management services | 131 | 118 | 115 | 124 | 138 |
| Educational services | (D) | (D) | 25 | 24 | (D) |
| Health care and social assistance | (D) | (D) | 485 | 472 | (D) |
| Arts, entertainment, and recreation | 129 | 141 | 143 | 141 | 141 |
| Accommodation and food services | 1123 | 1131 | 1236 | 1249 | 1253 |
| Other services, except public administration | 696 | 647 | 696 | 707 | 699 |
| Government and government enterprises | 1527 | 1529 | 1515 | 1519 | 1467 |
| Federal, civilian | 53 | 52 | 55 | 55 | 50 |
| Military | 37 | 36 | 35 | 32 | 31 |
| State and local | 1437 | 1441 | 1425 | 1432 | 1386 |
| State government | 691 | 690 | 692 | 697 | 652 |
| Local government | 746 | 751 | 733 | 735 | 734 |
| Total employment | 7137 | 6965 | 7047 | 7080 | 7067 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N

Table 5: New Mexico Employment by Industry 2011-2015

| Number of jobs by industry | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|------------------|------------------|------------------|------------------|------------------|
| By type | | | | | |
| Wage and salary employment | 837,281 | 839,789 | 846,896 | 852,861 | 859,738 |
| Proprietors employment | 228,010 | 227,968 | 228,971 | 229,416 | 236,211 |
| Farm proprietors employment | 20,715 | 21,436 | 21,547 | 21,322 | 21,311 |
| Nonfarm proprietors employment 2/ | 207,295 | 206,532 | 207,424 | 208,094 | 214,900 |
| By industry | | | | | |
| Farm employment | 27,323 | 28,370 | 29,218 | 28,111 | 28,772 |
| Nonfarm employment | 1,037,968 | 1,039,387 | 1,046,649 | 1,054,166 | 1,067,177 |
| Private nonfarm employment | 824,157 | 827,488 | 835,812 | 844,809 | 858,620 |
| Forestry, fishing, and related activities | 5,237 | 5,138 | 5,247 | 5,682 | 5,884 |
| Mining | 28,362 | 34,232 | 36,831 | 38,198 | 35,898 |
| Utilities | 4,554 | 4,583 | 4,667 | 4,591 | 4,573 |
| Construction | 59,382 | 58,032 | 59,248 | 59,713 | 60,555 |
| Manufacturing | 35,750 | 35,771 | 35,469 | 34,032 | 34,076 |
| Wholesale trade | 26,513 | 26,486 | 26,694 | 27,496 | 28,567 |
| Retail trade | 111,583 | 111,908 | 112,808 | 114,086 | 115,724 |
| Transportation and warehousing | 24,333 | 25,361 | 25,505 | 25,846 | 26,447 |
| Information | 16,508 | 16,473 | 16,059 | 15,723 | 16,006 |
| Finance and insurance | 35,632 | 35,138 | 34,903 | 34,602 | 34,612 |
| Real estate and rental and leasing | 39,760 | 38,275 | 38,513 | 39,253 | 40,479 |
| Professional, scientific, and technical services | 77,591 | 76,152 | 75,940 | 76,094 | 77,546 |
| Management of companies and enterprises | 5,491 | 5,449 | 5,503 | 5,632 | 5,814 |
| Administrative and waste management services | 54,746 | 53,440 | 54,622 | 54,418 | 54,184 |
| Educational services | 16,280 | 16,152 | 16,404 | 16,716 | 17,553 |
| Health care and social assistance | 121,675 | 123,264 | 123,782 | 124,943 | 129,672 |
| Arts, entertainment, and recreation | 23,142 | 23,722 | 23,743 | 24,052 | 24,885 |
| Accommodation and food services | 82,391 | 83,232 | 85,532 | 88,375 | 90,601 |
| Other services, except public administration | 55,227 | 54,680 | 54,342 | 55,357 | 55,544 |
| Government and government enterprises | 213,811 | 211,899 | 210,837 | 209,357 | 208,557 |
| Federal, civilian | 32,611 | 31,631 | 30,389 | 29,462 | 29,200 |
| Military | 18,057 | 18,178 | 18,350 | 17,518 | 16,917 |
| State and local | 163,143 | 162,090 | 162,098 | 162,377 | 162,440 |
| State government | 58,306 | 57,523 | 57,763 | 58,753 | 58,916 |
| Local government | 104,837 | 104,567 | 104,335 | 103,624 | 103,524 |
| Total employment | 1,065,291 | 1,067,757 | 1,075,867 | 1,082,277 | 1,095,949 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N

Table 6: United States Employment by Industry 2011-2015

| Number of jobs by industry | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|
| By type | | | | | |
| Wage and salary employment | 137,105,000 | 139,721,000 | 142,015,000 | 144,811,000 | 147,634,000 |
| Proprietors employment | 39,173,700 | 39,360,700 | 40,393,100 | 41,357,100 | 42,561,400 |
| Farm proprietors employment | 1,876,000 | 1,844,000 | 1,856,000 | 1,842,000 | 1,825,000 |
| Nonfarm proprietors employment | 37,297,700 | 37,516,700 | 38,537,100 | 39,515,100 | 40,736,400 |
| By industry | | | | | |
| Farm employment | 2,639,000 | 2,623,000 | 2,646,000 | 2,645,000 | 2,642,000 |
| Nonfarm employment | 173,639,700 | 176,458,700 | 179,762,100 | 183,523,100 | 187,553,400 |
| Private nonfarm employment | 149,350,700 | 152,356,700 | 155,708,100 | 159,476,100 | 163,411,400 |
| Forestry, fishing, and related activities | 860,600 | 886,400 | 911,100 | 943,000 | 962,000 |
| Mining | 1,244,000 | 1,551,200 | 1,606,000 | 1,593,500 | 1,504,600 |
| Utilities | 575,500 | 577,600 | 578,300 | 580,600 | 588,500 |
| Construction | 8,774,800 | 8,944,800 | 9,251,800 | 9,582,300 | 9,948,900 |
| Manufacturing | 12,385,700 | 12,605,200 | 12,760,200 | 12,905,600 | 13,091,200 |
| Wholesale trade | 6,160,300 | 6,243,500 | 6,345,100 | 6,574,900 | 6,785,600 |
| Retail trade | 17,954,300 | 18,085,800 | 18,383,100 | 18,744,100 | 19,149,000 |
| Transportation and warehousing | 5,684,800 | 5,872,400 | 6,020,800 | 6,273,400 | 6,605,300 |
| Information | 3,230,000 | 3,224,700 | 3,264,600 | 3,327,000 | 3,376,600 |
| Finance and insurance | 9,751,500 | 9,702,300 | 9,816,300 | 9,617,000 | 9,645,700 |
| Real estate and rental and leasing | 7,936,300 | 7,859,200 | 8,060,800 | 8,421,800 | 8,727,200 |
| Professional, scientific, and technical services | 11,970,100 | 12,211,200 | 12,549,300 | 12,867,700 | 13,242,900 |
| Management of companies and enterprises | 2,080,600 | 2,180,200 | 2,265,000 | 2,366,300 | 2,431,800 |
| Administrative and waste management services | 10,753,600 | 11,035,400 | 11,371,900 | 11,730,200 | 12,022,900 |
| Educational services | 4,122,600 | 4,198,200 | 4,329,100 | 4,488,100 | 4,662,000 |
| Health care and social assistance | 19,417,200 | 20,112,500 | 20,514,200 | 20,830,400 | 21,309,800 |
| Arts, entertainment, and recreation | 3,873,300 | 3,980,900 | 4,045,800 | 4,182,300 | 4,289,000 |
| Accommodation and food services | 12,343,400 | 12,670,500 | 13,105,200 | 13,560,900 | 14,032,200 |
| Other services, except public administration | 10,232,100 | 10,414,700 | 10,529,500 | 10,887,000 | 11,036,200 |
| Government and government enterprises | 24,289,000 | 24,102,000 | 24,054,000 | 24,047,000 | 24,142,000 |
| Federal, civilian | 2,918,000 | 2,875,000 | 2,825,000 | 2,793,000 | 2,811,000 |
| Military | 2,081,000 | 2,056,000 | 2,032,000 | 1,975,000 | 1,955,000 |
| State and local | 19,290,000 | 19,171,000 | 19,197,000 | 19,279,000 | 19,376,000 |
| State government | 5,266,000 | 5,254,000 | 5,262,000 | 5,278,000 | 5,297,000 |
| Local government | 14,024,000 | 13,917,000 | 13,935,000 | 14,001,000 | 14,079,000 |
| Total employment | 176,278,700 | 179,081,700 | 182,408,100 | 186,168,100 | 190,195,400 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N

| Table 7: Colfax County, New Mexico and United States Percent of Employment by Industry 2015 | | | |
|--|----------------------|-------------------|----------------------|
| | United States | New Mexico | Colfax County |
| By type | | | |
| Wage and salary employment | 77.62 | 78.45 | 75.79 |
| Proprietors employment | 22.38 | 21.55 | 24.21 |
| Farm proprietors employment | 0.96 | 1.94 | 3.25 |
| Nonfarm proprietors employment | 21.42 | 19.61 | 20.96 |
| By industry | | | |
| Farm employment | 1.39 | 2.63 | 4.98 |
| Nonfarm employment | 98.61 | 97.37 | 95.02 |
| Private nonfarm employment | 85.92 | 78.34 | 74.26 |
| Forestry, fishing, and related activities | 0.51 | 0.54 | 1.26 |
| Mining | 0.79 | 3.28 | 1.17 |
| Utilities | 0.31 | 0.42 | 0.62 |
| Construction | 5.23 | 5.53 | 5.22 |
| Manufacturing | 6.88 | 3.11 | 2.45 |
| Wholesale trade | 3.57 | 2.61 | 1.34 |
| Retail trade | 10.07 | 10.56 | 11.96 |
| Transportation and warehousing | 3.47 | 2.41 | 1.19 |
| Information | 1.78 | 1.46 | 0.59 |
| Finance and insurance | 5.07 | 3.16 | 2.49 |
| Real estate and rental and leasing | 4.59 | 3.69 | 4.33 |
| Professional, scientific, and technical services | 6.96 | 7.08 | 2.89 |
| Management of companies and enterprises | 1.28 | 0.53 | 0.31 |
| Administrative and waste management services | 6.32 | 4.94 | 1.95 |
| Educational services | 2.45 | 1.60 | N/A |
| Health care and social assistance | 11.20 | 11.83 | N/A |
| Arts, entertainment, and recreation | 2.26 | 2.27 | 2.00 |
| Accommodation and food services | 7.38 | 8.27 | 17.73 |
| Other services, except public administration | 5.80 | 5.07 | 9.89 |
| Government and government enterprises | 12.69 | 19.03 | 20.76 |
| Federal, civilian | 1.48 | 2.66 | 0.71 |
| Military | 1.03 | 1.54 | 0.44 |
| State and local | 10.19 | 14.82 | 19.61 |
| State government | 2.79 | 5.38 | 9.23 |
| Local government | 7.40 | 9.45 | 10.39 |
| Total employment | 100.00 | 100.00 | 100.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and author's calculation

| Table 8: Colfax County Percent of Employment by Sectors 2011-2015 | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| Description | 2011 | 2012 | 2013 | 2014 | 2015 |
| By type | | | | | |
| Wage and salary employment | 75.69 | 75.53 | 76.57 | 76.50 | 75.79 |
| Proprietors employment | 24.31 | 24.47 | 23.43 | 23.50 | 24.21 |
| Farm proprietors employment | 3.22 | 3.24 | 3.24 | 3.25 | 3.25 |
| Nonfarm proprietors employment | 21.09 | 21.22 | 20.19 | 20.25 | 20.96 |
| By industry | | | | | |
| Farm employment | 4.83 | 4.88 | 5.02 | 4.82 | 4.98 |
| Nonfarm employment | 95.17 | 95.12 | 94.98 | 95.18 | 95.02 |
| Private nonfarm employment | 73.77 | 73.17 | 73.48 | 73.73 | 74.26 |
| Forestry, fishing, and related activities | N/A | 1.12 | 1.12 | 1.26 | 1.26 |
| Mining | N/A | 1.28 | 1.22 | 1.17 | 1.17 |
| Utilities | 0.59 | 0.56 | 0.67 | 0.58 | 0.62 |
| Construction | 5.63 | 5.51 | 4.94 | 5.20 | 5.22 |
| Manufacturing | 2.80 | 2.47 | 2.48 | 2.39 | 2.45 |
| Wholesale trade | 1.22 | 1.11 | 1.16 | 1.31 | 1.34 |
| Retail trade | 12.13 | 11.89 | 11.22 | 11.68 | 11.96 |
| Transportation and warehousing | 1.71 | 1.64 | 1.40 | 1.16 | 1.19 |
| Information | 0.87 | 0.82 | 0.71 | 0.64 | 0.59 |
| Finance and insurance | 2.76 | 2.81 | 2.74 | 2.54 | 2.49 |
| Real estate and rental and leasing | 4.36 | 4.18 | 4.23 | 4.34 | 4.33 |
| Professional, scientific, and technical services | 3.29 | 3.63 | 2.92 | 2.75 | 2.89 |
| Management of companies and enterprises | 0.41 | 0.34 | 0.34 | 0.34 | 0.31 |
| Administrative and waste management services | 1.84 | 1.69 | 1.63 | 1.75 | 1.95 |
| Educational services | N/A | N/A | 0.35 | 0.34 | N/A |
| Health care and social assistance | N/A | N/A | 6.88 | 6.67 | N/A |
| Arts, entertainment, and recreation | 1.81 | 2.02 | 2.03 | 1.99 | 2.00 |
| Accommodation and food services | 15.73 | 16.24 | 17.54 | 17.64 | 17.73 |
| Other services, except public administration | 9.75 | 9.29 | 9.88 | 9.99 | 9.89 |
| Government and government enterprises | 21.40 | 21.95 | 21.50 | 21.45 | 20.76 |
| Federal, civilian | 0.74 | 0.75 | 0.78 | 0.78 | 0.71 |
| Military | 0.52 | 0.52 | 0.50 | 0.45 | 0.44 |
| State and local | 20.13 | 20.69 | 20.22 | 20.23 | 19.61 |
| State government | 9.68 | 9.91 | 9.82 | 9.84 | 9.23 |
| Local government | 10.45 | 10.78 | 10.40 | 10.38 | 10.39 |
| Total employment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and author's calculation

| Table 9: New Mexico Percent of Employment by Industry 2011 - 2015 | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|
| Description | 2011 | 2012 | 2013 | 2014 | 2015 |
| By type | | | | | |
| Wage and salary employment | 78.60 | 78.65 | 78.72 | 78.80 | 78.45 |
| Proprietors employment | 21.40 | 21.35 | 21.28 | 21.20 | 21.55 |
| Farm proprietors employment | 1.94 | 2.01 | 2.00 | 1.97 | 1.94 |
| Nonfarm proprietors employment | 19.46 | 19.34 | 19.28 | 19.23 | 19.61 |
| By industry | | | | | |
| Farm employment | 2.56 | 2.66 | 2.72 | 2.60 | 2.63 |
| Nonfarm employment | 97.44 | 97.34 | 97.28 | 97.40 | 97.37 |
| Private nonfarm employment | 77.36 | 77.50 | 77.69 | 78.06 | 78.34 |
| Forestry, fishing, and related activities | 0.49 | 0.48 | 0.49 | 0.53 | 0.54 |
| Mining | 2.66 | 3.21 | 3.42 | 3.53 | 3.28 |
| Utilities | 0.43 | 0.43 | 0.43 | 0.42 | 0.42 |
| Construction | 5.57 | 5.43 | 5.51 | 5.52 | 5.53 |
| Manufacturing | 3.36 | 3.35 | 3.30 | 3.14 | 3.11 |
| Wholesale trade | 2.49 | 2.48 | 2.48 | 2.54 | 2.61 |
| Retail trade | 10.47 | 10.48 | 10.49 | 10.54 | 10.56 |
| Transportation and warehousing | 2.28 | 2.38 | 2.37 | 2.39 | 2.41 |
| Information | 1.55 | 1.54 | 1.49 | 1.45 | 1.46 |
| Finance and insurance | 3.34 | 3.29 | 3.24 | 3.20 | 3.16 |
| Real estate and rental and leasing | 3.73 | 3.58 | 3.58 | 3.63 | 3.69 |
| Professional, scientific, and technical serv | 7.28 | 7.13 | 7.06 | 7.03 | 7.08 |
| Management of companies and enterprise | 0.52 | 0.51 | 0.51 | 0.52 | 0.53 |
| Administrative and waste management ser | 5.14 | 5.00 | 5.08 | 5.03 | 4.94 |
| Educational services | 1.53 | 1.51 | 1.52 | 1.54 | 1.60 |
| Health care and social assistance | 11.42 | 11.54 | 11.51 | 11.54 | 11.83 |
| Arts, entertainment, and recreation | 2.17 | 2.22 | 2.21 | 2.22 | 2.27 |
| Accommodation and food services | 7.73 | 7.80 | 7.95 | 8.17 | 8.27 |
| Other services, except public administrati | 5.18 | 5.12 | 5.05 | 5.11 | 5.07 |
| Government and government enterprises | 20.07 | 19.85 | 19.60 | 19.34 | 19.03 |
| Federal, civilian | 3.06 | 2.96 | 2.82 | 2.72 | 2.66 |
| Military | 1.70 | 1.70 | 1.71 | 1.62 | 1.54 |
| State and local | 15.31 | 15.18 | 15.07 | 15.00 | 14.82 |
| State government | 5.47 | 5.39 | 5.37 | 5.43 | 5.38 |
| Local government | 9.84 | 9.79 | 9.70 | 9.57 | 9.45 |
| Total employment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and

Table 10: United States Percent of Employment by Industry 2011 - 2015

| Description | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|---------------|---------------|---------------|---------------|---------------|
| By type | | | | | |
| Wage and salary employment | 77.78 | 78.02 | 77.86 | 77.79 | 77.62 |
| Proprietors employment | 22.22 | 21.98 | 22.14 | 22.21 | 22.38 |
| Farm proprietors employment | 1.06 | 1.03 | 1.02 | 0.99 | 0.96 |
| Nonfarm proprietors employment | 21.16 | 20.95 | 21.13 | 21.23 | 21.42 |
| By industry | | | | | |
| Farm employment | 1.50 | 1.46 | 1.45 | 1.42 | 1.39 |
| Nonfarm employment | 98.50 | 98.54 | 98.55 | 98.58 | 98.61 |
| Private nonfarm employment | 84.72 | 85.08 | 85.36 | 85.66 | 85.92 |
| Forestry, fishing, and related activities | 0.49 | 0.49 | 0.50 | 0.51 | 0.51 |
| Mining | 0.71 | 0.87 | 0.88 | 0.86 | 0.79 |
| Utilities | 0.33 | 0.32 | 0.32 | 0.31 | 0.31 |
| Construction | 4.98 | 4.99 | 5.07 | 5.15 | 5.23 |
| Manufacturing | 7.03 | 7.04 | 7.00 | 6.93 | 6.88 |
| Wholesale trade | 3.49 | 3.49 | 3.48 | 3.53 | 3.57 |
| Retail trade | 10.19 | 10.10 | 10.08 | 10.07 | 10.07 |
| Transportation and warehousing | 3.22 | 3.28 | 3.30 | 3.37 | 3.47 |
| Information | 1.83 | 1.80 | 1.79 | 1.79 | 1.78 |
| Finance and insurance | 5.53 | 5.42 | 5.38 | 5.17 | 5.07 |
| Real estate and rental and leasing | 4.50 | 4.39 | 4.42 | 4.52 | 4.59 |
| Professional, scientific, and technical services | 6.79 | 6.82 | 6.88 | 6.91 | 6.96 |
| Management of companies and enterprises | 1.18 | 1.22 | 1.24 | 1.27 | 1.28 |
| Administrative and waste management services | 6.10 | 6.16 | 6.23 | 6.30 | 6.32 |
| Educational services | 2.34 | 2.34 | 2.37 | 2.41 | 2.45 |
| Health care and social assistance | 11.02 | 11.23 | 11.25 | 11.19 | 11.20 |
| Arts, entertainment, and recreation | 2.20 | 2.22 | 2.22 | 2.25 | 2.26 |
| Accommodation and food services | 7.00 | 7.08 | 7.18 | 7.28 | 7.38 |
| Other services, except public administration | 5.80 | 5.82 | 5.77 | 5.85 | 5.80 |
| Government and government enterprises | 13.78 | 13.46 | 13.19 | 12.92 | 12.69 |
| Federal, civilian | 1.66 | 1.61 | 1.55 | 1.50 | 1.48 |
| Military | 1.18 | 1.15 | 1.11 | 1.06 | 1.03 |
| State and local | 10.94 | 10.71 | 10.52 | 10.36 | 10.19 |
| State government | 2.99 | 2.93 | 2.88 | 2.84 | 2.79 |
| Local government | 7.96 | 7.77 | 7.64 | 7.52 | 7.40 |
| Total employment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: Bureau of Economic Analysis at www.bea.gov, table CA25N and author's calculation